

#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD THURSDAY, DECEMBER 16, 2021 9:30 A.M.

#### The Landing at MIA

5 Star Conference Center (Everglades Room) 7415 Corporate Center Drive, Suite H Miami, FL 33126

The public may choose to view the session online via Zoom. Registration is required: https://us02web.zoom.us/webinar/register/WN wjgmIoTtSEu4r3ERRDichg

#### **AGENDA**

- 1. Call to Order and Introductions
- 2. Approval of Meeting Minutes
  - A. October 21, 2021
- 3. Chairman's Report
- 4. Executive Director's Report
  - A. Executive Director Update
  - B. Information Miami Community Ventures Update Presentation
  - C. Recommendation as to Approval of 2022 SFWIB Meeting Calendar
- 5. Nominating Committee
- 6. Executive Committee
  - A. Information Federal Reserve Benefits Cliff Initiative
  - B. Information SFWIB Strategic Plan Update
- 7. Finance and Efficiency Council
  - A. Information Financial Report October 2021
  - B. Information Grantee/Sub-Grantee Agreement Matrix
  - C. Recommendation as to Approval to Accept Fiscal Year 2020-2021 Audit Reports
  - D. Recommendation as to Approval to Release a Request for Qualification (RFQ) for Fiscal Years 2022-2024 External Auditing Services
  - E. Recommendation as to Approval to Accept Workforce System Funding

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<sup>&</sup>quot;Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."

- 8. Global Talent and Competitiveness Council
  - A. Informational Summer Youth Internship Program Update
  - B. Recommendation as to Approval to Add an Occupation to the WDA 23 Targeted Occupation List
  - C. Recommendation as to Approval of a New Provider and Program and New Programs for Existing Training Providers
  - D. Recommendation as to Approval to Allocate Funds for the Future Bankers Training Camp Program

#### 9. Performance Council

- A. Information Balanced Score Card Report
- B. Information Consumer Report Card Update
- C. Information Youth Partners Regional Performance
- D. Recommendation as to Approval of the Program Year 2021-2022 CareerSource Centers Schedule of Operations
- E. Recommendation as to Approval of the Program Year 2021-2022 Affiliated Colleges CareerSource Centers Schedule of Operations

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#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD MEETING

**DATE:** 12/16/2021

**AGENDA ITEM: 2A** 

**AGENDA TOPIC: MEETING MINUTES** 

#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD MEETING MINUTES

**DATE/TIME:** October 21, 2021, 9:30am

**LOCATION:** The Landing at MIA 5 Star Conference Center

Everglades Room

7415 Corporate Center Drive, Suite H

Miami, FL 33126

Zoom:https://us02web.zoom.us/webinar/register/WN wigmIoTtSE

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1. **CALL TO ORDER:** SFWIB Chairman Andy Perez called the meeting to order at 9:46am and asked all those present introduce themselves.

ROLL CALL: 29 members; 15 required; 17 present: Quorum established.

		T
SFWIB MEMBERS	SFWIB MEMBERS	SFWIB STAFF
PRESENT	ABSENT	
1. Perez, Andy, Chair	18. Adrover, Bernardo	1. Beasley, Rick
	19. Diggs, Bill	2. Gilbert, David
2. Brecheisen, Bruce	20. Garza, Maria	3. Kelly, Travis
<b>3.</b> Bridges, Jeff (Zoom)	<b>21.</b> Gazitua, Luis	4. Morgan, Ebony
4. Brown, Clarence	<b>22.</b> Hill-Riggins, Brenda	5. Robert Smith
5. Canales, Dequasia	<b>23.</b> Huston, Albert	<b>6.</b> Yian Perrin
<b>6.</b> Chi, Joe	<b>24.</b> Lampon, Brenda	
7. Clayton, Lovey	<b>25.</b> Manrique, Carlos	ADMINISTRATION/IT
8. Coldiron, Michelle	<b>26.</b> Maxwell, Michelle	7. Almonte, Ivan
9. Datorre, Roberto	<b>27.</b> Scott, Kenneth	8. Butkowski, Dennis
<b>10.</b> del Valle, Juan-Carlos	28. West, Alvin	<b>9.</b> Francis, Anderson
11. Ferradaz, Gilda		10. McFarland, Cassandra
<b>12.</b> Glean- Jones, Camilla	SFWIB MEMBERS	
(Zoom)	EXCUSED	
13. Loynaz, Oscar, MD	29. Gibson, Charles, Vice-	
14. Piedra, Obdulio (Zoom)	Chair	



15. Regueiro, Maria C. (Zoom) 16. Rod, Denis 17. Roth, Thomas	1. Graves, Shanika, A. Assistant County Attorney, Miami Dade County Attorney's Office
	2. Melissa Gallo, Assistant County Attorney, Miami Dade County Attorney's Office

#### OTHER ATTENDEES

- 1. Birkin, Brittany, Federal Reserve Bank of Atlanta
- 2. Blanco, Aleida, Community Coalition, Inc.
- 3. Bower, Shari, Federal Reserve Bank of Atlanta
- 4. Cooper, Jamie, New Horizons
- 5. Duenas, Hector, CBT Technical Institute
- **6.** LLerena, Luis, CBT Technical Institute
- 7. Mitchell, Carlena, Miami-Dade County Public Schools
- **8.** Perez-Borroto, Connie, Youth Co-Op
- 9. Sanchez, Alfred, Greater Miami Chamber of Commerce
- 10. Sante, Alicia, Youth Co-Op
- 11. Torres, Charles, Miami-Dade County Public Schools
- 12. Williams, Nikisha, Opa-locka Community Development Corp.

#### Agenda items are displayed in the order discussed.

## Approval of June 17, 2021 and September 9, 2021 SFWIB Meeting Minutes

Chairman Perez presented the item for review and discussion.

No questions or discussion presented.

Motion presented to approve agenda item 2A. June 17, 2021 and 2B. September 9, 2021 SFWIB meeting minutes. Motion seconded and passed unanimously with no opposition.

#### 5. Ratification of Agenda Items

Chairman Perez introduced the item. Mr. Beasley further presented the following items previously approved by the Executive Committee for ratification:

- Ratification of the Approval of Rapid Response and Layoff Aversion Initiatives a.
- b. Ratification of the Approval of the BEAN Automotive Apprenticeship Program



[Funds go directly to BEAN Automotive; as such, Dr. Lopez does not have to recuse himself.]

- c. Ratification of the Approval of WIOA Opportunity Zone OJT Waiver Request
- d. Ratification of the Approval to Accept Workforce System Funding
- e. Ratification of the Approval to Accept Workforce Innovation and Opportunity Administration (WIOA) State Level Supplemental Funds
- f. Ratification of the Approval to Accept Miami Dade County Public Housing and Community Development Funds
- g. Ratification of the Approval to Add an Occupation to the WDA 23 Targeted Occupation List
- h. Ratification of the Approval of New Training Providers and Programs and New Programs for an Existing Training Provider
- Ratification of the Approval to Allocate Funds for the Miami Dade County Public Schools Youth Pre-Apprenticeship Career and Technical Training Program

Mr. Bridges presented a motion to approve agenda items 5A through 5i. **Motion** seconded and passed unanimously with no opposition.

# 6c. Recommendation as to Approval to Allocate Workforce Service Funds for the Miami Community Ventures Program

Chairman Perez introduced the item. Mr. Beasley further presented.

The BEAN Automotive Apprenticeship Program is joint effort between the SFWIB, Miami-Dade College, and the Beacon Council (Miami Community Ventures). Fifteen students, just entering the workforce, will be starting the program at \$15.00 per hour and will complete at salary range of \$18.00-\$21.00 per hour.

Mr. Beasley explained that the funding rescinded in item 5a was due to staff error in using the common names for the Greater Miami Chamber of Commerce and the Beacon Council versus the legal names for each entity, which are the South Florida Progress Foundation, Inc. and The Beacon Council Economic Development Foundation, Inc. This program is different; the aforementioned item is for rapid response activities.

There was no further discussion.

Mr. Brown presented a motion to approve agenda item 6c. <u>Motion seconded and passed unanimously with no opposition</u>.



# **6d.** Recommendation as to Approval of a One-Stop Operator Temporary Contract Mr. Beasley introduced the item and further presented.

The RFP will be released shortly; however, since the release of the Presidential Executive Order 14042 (Ensuring Adequate COVID Safety Protocols for Federal Contractors); we have delayed release to confirm what providers are required to do in compliance.

Chairman Perez asked for assurance that staff feels confident in CDC's ability to continue operations. Mr. Beasley confirmed and remarked that they are doing an excellent job thus far.

Mr. Chi presented a motion to approve agenda item 6d. **Motion seconded and passed** unanimously with no opposition.

# **6e.** Recommendation as to Approval of New Programs for Existing Training Providers Mr. Beasley introduced the item and further presented.

Mr. Brecheisen presented a motion to approve agenda item 6e. **Motion seconded and passed unanimously with no opposition**.

# **7b.** Recommendation as to Approval to Accept Workforce System Funding Mr. Beasley introduced the item and further presented.

Mr. Bridges presented a motion to approve agenda item 7b. **Motion seconded and passed** unanimously with no opposition.

# **3a.** Chairman's Report - Coronavirus 2019 (COVID-19) Economic Recovery Task Force Mr. Beasley introduced the item. Mr. Alfred Sanchez, CEO of Greater Miami Chamber of Commerce further presented.

Mr. Sanchez reviewed the results of the Coronavirus 2019 (COVID-19) Economic Recovery Task Force (ERTF) survey released on June 18, 2021 to both employers and job seekers. The survey concluded on July 6, 2021.

#### 3b. Chairman's Report - Cliffhanger Benefits Workshop

Mr. Beasley introduced the item. Ms. Brittany Birken, Ph.D., Principal Adviser of Community and Economic Development, Federal Reserve Bank of Atlanta further presented.

Ms. Birkin introduced the product background, history, and purpose. She then walked the Board through a case study and demonstration of the CLIFFS Benefit tool.



The tool and information provided can be used to:

- Increase awareness of the issue(s)
- Non-profits can utilize the tool for career coaching & the development of training plans.
- Local and State government for simulating policy alternatives; including financial impact of proposed solutions
- Workforce Development Determining eligibility and wrap-around services available
- Cross system collaborations (public/private partnerships to support economic development).

The tool can also provide an overview of a the possible return on investment (ROI) as it highlights the differences in individual's total taxes as they journey from the beginning stages of career development to self-sufficiency and how that affects net taxpayer savings over time.

Mr. Chi asked for a copy of the presentation for future reference. Ms. Birken advised that she would be happy to share a link to the dashboard.

Chairman Perez asked if the tool would display an accelerated pathway to the RN designation; the need is immediate and the path, as reviewed, seems quite lengthy.

Mr. Beasley advised that Mayor's Cava's office is looking to establish a roundtable discussion with local hospital leadership, training vendors, and colleges to understand the need and discuss possible opportunities to accelerate the education/certification path as well enhance the training vendor's capacity to handle more of the demand.

Chairman Perez suggests that the roundtable discussion also include small employers as well as the hospitals.

Ms. Canales advised that the nursing shortage has been coming for 12-15 years due to a large demographic nearing retirement age. The pandemic has further exacerbated the situation as many have retired early due to COVID. Labor organizations are collaborating with local colleges to assess the skills of Allied Health's LPN professionals to determine how their experience can be transitioned to credits putting them on an accelerated path to becoming a licensed RN.

The dashboard is helpful to assist individuals in understanding the entry point for any decided change in their chosen career path; ensuring they understand what to expect and when they should look to break-even.

Dr. Reguerio would be interested in becoming involved with discussions geared toward helping recent graduates navigate the workforce.

Mr. Beasley shared with the group a number of organizations that are currently utilizing and/or evaluating the tool via Pilot program.



# 8a. Recommendation as to Approval to Add an Occupation to the WDA 23 Targeted Occupation List

Chairman Perez introduced the item; Mr. Robert Smith further presented.

Mr. Brown presented a motion to approve agenda item 8a. <u>Motion seconded and passed unanimously with no opposition.</u>

# 8b. Recommendation as to Approval of New Programs for an Existing Training Provider

Chairman Perez introduced the item; Mr. Robert Smith further presented.

The Global Talent and Competitiveness Council meeting revealed an error listed in the report for Early Childhood SOCC code 252011. The updated wage report will be provided in at the next SFWIB meeting.

Mr. Brown presented a motion to approve agenda item 8b. <u>Motion seconded and passed unanimously with no opposition.</u>

# 8c. Recommendation as to Approval of Workforce Innovation and Opportunity Act Policies

Chairman Perez introduced the item; Mr. Robert Smith further presented.

No further discussion.

Mr. Brown presented a motion to approve agenda item 8c. <u>Motion seconded and passed unanimously with no opposition.</u>

# 8d. Recommendation as to Approval of Florida State Minority Supplier Development Council

Chairman Perez introduced the item; Mr. Robert Smith further presented.

No further discussion.

Mr. Brown presented a motion to approve agenda item 8d. <u>Motion seconded and passed unanimously with no opposition.</u>



#### 4a. Executive Director Update

Chairman Perez introduced the item. Mr. Smith further presented.

• Infrastructure Bill and Social Spending Package

Lawmakers will be returning from recess this week and will be focused on passing two key pieces of legislation that are the cornerstone of President Biden's Build Back Better Plan by October 31, 2021.

Several Committee members have sent letters to key individuals in support of providing no less than 80 million dollars in workforce development funding in the Build Back Better Act (House Education and Labor Committee portion).

- Community College for all President Biden expressed doubt that his plan for free community college will make it into the budget reconciliation bill.
- Florida Economic Development Council recognized Mr. Rick Beasley with the Toni Jennings Workforce Development Professional of the Year award in November 2021.

Being as there were no further questions or concerns, the meeting adjourned at 11:12am



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 3** 

AGENDA ITEM SUBJECT: SFWIB CHAIRMAN'S REPORT

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION:** N/A

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: National leader in an ROI-focused enterprise

**BACKGROUND:** 

N/A

**FUNDING:** N/A

**PERFORMANCE:** N/A

NO ATTACHMENT



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 4A** 

AGENDA ITEM SUBJECT: SFWIB EXECUTIVE DIRECTOR'S REPORT

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION:** N/A

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: National leader in an ROI-focused enterprise

**BACKGROUND:** 

N/A

**FUNDING:** N/A

**PERFORMANCE:** N/A

NO ATTACHMENT



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 4B** 

AGENDA ITEM SUBJECT: MIAMI COMMUNITY VENTURES UPDATE PRESENTATION

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION:** N/A

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Partner with economic development

#### **BACKGROUND:**

The Miami Community Ventures (MCV), a program of The Beacon Council Economic Development Foundation, is an innovative approach that connects social welfare recipients "structurally unemployed" and underemployed individuals to sustainable living wage jobs. The MCV is designed to empower participants to succeed long-term by providing wrap-around support services in the areas of job training, childcare, success coaching, education (emphasizing financial literacy), and social services for up to three years.

Attached for the review of the Council is the MCV Funder Update Report for the fourth quarter and full fiscal year, October 1, 2020 through September 30, 2021. The full report includes activities, budget, communities, employers, job types, health insurance, economic mobility, and impact.

**FUNDING:** N/A

**PERFORMANCE:** N/A

**ATTACHMENT** 



MIAMI COMMUNITY VENTURES

## CareerSource South Florida

**Funder Update Report** 

4<sup>TH</sup> Quarter / Full FY
July 1, 2021 – September 30, 2021, FYTD
Full Fiscal Year 2020 / 21 Outcomes

#### **ABSTRACT**

The Miami-Dade Beacon Council is the steward for The Beacon Council Foundation, with the mission of spearheading a countywide economic development plan, called One Community One Goal, to strengthen and diversify the economy with high paying jobs. Miami Community Ventures is a program of The Beacon Council Economic Development Foundation.



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## **Summary**

The Miami Community Ventures (MCV) program completed the fourth quarter and full FY 2020/21 by exceeding both the placement and average wage goal. A total of 158 (105% of goal) unemployed low-income residents were placed into living-wage+ jobs and career pathways was and the average wage rate was \$17.10/hr., exceeding the living-wage target by 23% (LW = \$13.88/hr.). Of the residents placed, 57 (36%) are returning citizens. Of the residents impacted, all are low-income with 84% of them living in Miami-Dade County communities with poverty rates of 20% or higher. Activities this past quarter focused on innovative partnerships positioned to deliver future returns.

Fourth quarter activity highlights include the state approval for the second automotive apprenticeship program (20 new MCV placements forthcoming), the expansion of the Chase Job & Career Fairs (8 MCV hires to-date), new placements with the visually impaired & Head Start hiring initiatives, a partnership with the Atlanta Federal Reserve for the CLIFF planner, and more. Included are compelling success stories.

The MCV Entrepreneurship Track was launched on April 30<sup>th</sup> with the first three businesses. A total of 12 (exceeding target of 10) female-owned Black and LatinX businesses have now been confirmed and will be positioned to hire residents from communities with poverty rates of 20% or higher, in 2022. The aim is to help these businesses grow and stimulate job creation in our most underserved communities; with a target of generating two new FTE jobs in the first full year of the program. Outcomes for the first phase will be available at the end of the new FY 2021/22.

MCV immediate targets for FY 2020/21 were focused on the placement and retention of low-income residents in living-wage jobs and career pathways, and the launch of the MCV Entrepreneurship Track. The target number of placements for this fiscal year based on available funds was 150 – we exceeded the target and achieved 158 (105%) at a living-wage rate that exceeded the target by 23%. The launch of the MCV Entrepreneurship Track and the confirmation of ten female owned Black or LatinX businesses have been achieved. The longer-term goal is to reduce unemployment, poverty, recidivism, and crime as was achieved with the original model. Miami Community Ventures is moving forward on this pathway.

The pandemic impacted the program but did not prevent progress. During the onset of the pandemic, a variety of sectors, including retail and hospitality, were greatly impacted by the COVID-19 crisis causing large lay-offs. As the economy improved, many companies trying to back-fill entry-level type service jobs have had difficulties finding employees. Several reasons have been given including insufficient pay levels, difficulty with childcare, change in skill sets needed, unemployment subsidies, etc. Noted is an increase in upskilling programs through workforce boards and local educational institutions; considerations incorporated into MCV pipeline partnerships. Generally, minimum wages of \$15+/hr. are now required for employers to get interest – a shift benefiting MCV candidates with greater access to living-wage+ jobs.

The full report includes information on activities, budget, communities, employers, job types, health insurance, economic mobility, and impact. Special appreciation is extended to MCV Advisory Group members Eduardo Padron, Ph.D., President Emeritus Miami Dade College; George Acevedo, Managing Director JPMorgan Chase Bank; Penny Shaffer, Ph.D., Florida Blue, Market President South Florida; for their on-going support.

This report is based on the fiscal year (FY) structure of The Beacon Council Economic Development Foundation, Inc. which runs from October 1 to September 30. Provided are performance numbers for FYTD 2020/21 up to the end of the fourth quarter - September 30, 2021. This document is a full fiscal year 20/21 MCV report.



## Synopsis of Project Funded - Miami Community Ventures

Miami Community Ventures (MCV) is modeled after the award-winning program run in Michigan that utilized a novel approach (providing long-term wrap-around services) to connect low-income "structurally unemployed" individuals to living-wage jobs and a career pathway. Structurally unemployed individuals are defined as individuals who have faced long-term unemployment, often experiencing a lack of training, along with other barriers that make it difficult to secure and maintain a job. A "living-wage" is defined as the living-wage rate officially used by Miami-Dade County of \$13.88 for the current year. The performance targets for the current fiscal year are:

- 150\* placements by September 30, 2021 (contingent on securing full \$975,000 budget)
- Average wage rate of \$13.88+ per hour
- Retention rate of 65% (in the job for one year+ after hire)

An MCV entrepreneurship track launched at the end of April 2021 as an alternative career pathway and an eventual source of new jobs, focused on female owned Black or LatinX businesses, preferably located in priority MCV communities with poverty rates of 20%+. Twelve entrepreneurs have been confirmed. The performance targets for the current fiscal year are:

- Provide mentorship and resources to 10 female-owned Black and LatinX small businesses (exceeded target by 2, mentorship and resources continues into end of FY 21/22)
- Position these businesses to provide a total of two new FTE jobs in MCV priority communities, by end of FY 21/22 (9/30/22).

#### **MCV Target Audience**

The target audience for the MCV program includes individuals receiving public assistance, returning citizens, and the disabled; with emphasis on sub-groups consisting of female heads-of-household, veterans, and at-risk youth. In all cases, participants must be eligible for resources via the Workforce Innovation and Opportunities Act (WIOA). The program is open to all residents in Miami-Dade County who fit the target audience description, with a priority focus on communities with 20%+ poverty rates. When fully deployed, the program is designed to deliver long-term economic benefits to participants and their families, employers, and the Miami-Dade County community.

#### Sustainability

The MCV model is designed to deliver long-term economic benefits and includes living-wage job placement, wrap-around support services, on the job training, and the longer-term foundation of a career pathway. This is done by eliminating barriers such as lack of transportation, childcare, felony convictions, lack of training and/or education, lack of work experience, lack of on-boarding resources (uniforms, tools, etc.), and more. MCV's aim is to provide living-wage employment opportunities <u>and</u> to increase the likelihood that participants will maintain (65% retention) and progress along a career pathway, for the longer-term.

<sup>\*</sup>Adjusted target number from the original 280 based on funding at a cost of \$6500 per



## **Activity Highlights**

MCV clients received assistance with upskilling opportunities, connections to jobs, and wraparound services when hired for a job. Activities were focused on two priorities – Cultivating 1) Employer and Candidates-Recruiter partnerships in accelerated growth sectors (e.g., automotive, customer service, PPE, logistics, tech) and - 2) Upskilling partnerships with initiatives that provide accessible on-boarding pathways for our underserved unemployed residents, to living-wage jobs and career pathways. Provided below are highlights.

#### Chase Job and Career Fair Series & NEW Financial Literacy Sessions

- Launched a series of job fairs (and prep sessions)
- Hiring Associate Bankers at \$17+/hr w/benefits, 8 hires to-date
- Launching NEW Financial literacy series 11/17, focused on building credit and wealth

#### **Apprenticeships** (MCV collaboration with Miami Dade College and CareerSource South Florida)

- Launched first auto apprenticeship in July with Bean Automotive (15 jobs, \$14+/hr.)
- Approved for second auto apprenticeship, Launch scheduled for Dec. (20 jobs, \$18+/hr.)
- Launched a career path where apprentices wages can be in six figures w/in three yrs.

# Chase Bank and Miami Community Ventures Job and Career Fair Series Line Community Ventures Parkers | Miami | Miami | Ventures | V



#### **Visually Impaired Placements (**MCV partnership with Miami Lighthouse)

- Placed two visually impaired clients in LW jobs and career pathways
- Employers: Florida Blue (1), Beacon Council (1) for Opioid project

Photo: Meet Jonathan, visually impaired, hired by Florida Blue @ \$15+/hr., "I can do anything a sighted person can".

#### **Employer Partners** (recruiting more)

- Partnering with employers that are hiring for LW+ jobs,
- Servicing partners with personalized recruitment (e.g., Meet & Greets, Prep Sessions, etc.)
- Delivering wrap-around services for up to a year after hire (proven retention builder)
- Featured MCV Employer Partners (hired numerous candidates at premium wages)
  - Chase (8 hired @ \$17+/hr.)
     REEF (8 hired @ \$20+/hr.)

Recruiting for more employer partners (contact <a href="mailto:scolas@beaconcouncil.com">scolas@beaconcouncil.com</a>)

#### Head Start (collaboration - MCV, HS, CSSFL)

- Launched in Feb 2021, Connecting Head Start (HS) parents with LW jobs 2021
- Hired a HS parent as an MCV Success Coach,
- Facilitated interview preps & HS parents' job fairs participation
- Built pipeline (121 parents), Placed 6 parents in LW+ jobs

Photo: Meet Vernesha, a HS parent placed in \$20+/hr. job, credits her MCV Success Coach who is also a HS parent.

featuring REEF Technology

#### **Benefits Cliffs**

- Participating in the Leap Fund Benefits Calculator pilot, June to December 2021
- Launched partnership with Federal Reserve Bank of Atlanta CLIFF pilot begins Jan 2022
- Hosted policy discussion led by M. Alonso (United Way), A. Sanchez (GMCC), R. Beasley (CSSF), J.
  Cervoni (Office of the Mayor) focused on policy solutions to overcome Benefits Cliffs barriers for
  low-income residents, more discussions forthcoming led by above listed co-leaders
- Priority issues include childcare, housing, food subsidies, and healthcare





#### MCV Entrepreneurship Track (founding sponsor: Bank of America)

- Twelve female-owned Black & LatinX businesses will receive mentorship/expertise/access to stimulate growth, then hire employees from MCV priority communities (20%+ poverty rates)
- Exceeded original target of ten businesses

Company	Owner	Type of Business	Location (w poverty rates)
Natural and Relaxed Salon	Daynia McKoy-Evanson	Hair & Beauty Salon	*Cutler Ridge
Luxe Fete Social	Nathalie Cadet-James	Event Planning	Overtown - 49.51%
Treatsnbeatz.com	Andrea Jones	Restaurant/Catering	North Miami City - 22.00%
The Art Shack, inc.	Laura Tobi	Tutoring Institution	*Doral
FONSIS LLC	Gloria Fonseca	Painting (Commercial)	Opa-Locka - 50.90%
PsychEd Solutions	Angela Brinson	Behavior Health Center	Miami Gardens City - 21.50%
Welcome to Little Haiti	Joann Milord	Retail Coffee	Overtown - 49.51%
Spirit & Beyond	Donna Freeman	Wellnes, Lifestyle	City of Miami - 25.80%
Sweet Delights Bakery, Inc.	Debbie Allen	Restaurant Bakery	Florida City - 41.20%
JNCY Jewelers LLC	Natacha Metayer	Jeweler	City of Miami - 25.80%
Jaelle Candle Co	Jolicia St Louis	Retail Candle Business	City of Miami - 25.80%
Global Acquisitions & Investments	Keisha Gabbidon	Recruiting Services	Liberty City - 44.21%

<sup>\*</sup>Business is not located in a priority market. Owner is committed to hiring FTEs from MCV priority markets with poverty rates of 20%+.

#### Marketing

FY 2020/21 Marketing Activity Numbers

Press Releases	Media Hits	Social Media Posts	Success Stories	Newsletter Inclusion	Blog Post
2	10	30	9	15	1

- A dedicated marketing communications consultant was hired in April to support MCV in the last six months of the fiscal year, resulting in an elevation of recognition for activities and funders
- Fourth quarter and full FY activity snapshots can be viewed in the Attachments section

Relationships with Advisors, Board Members, Beacon Council projects, and community partners; are pivotal to generating the activities and to achieving shared goals. Included was the quarterly MCV Advisory Group meeting held on 8/18/21 (four completed for the full FY) and the quarterly MCV Community Partners update meeting held on 9/16/21 (four completed for the full FY). MCV team training, technology upgrading (e.g., Salesforce), and tracking; are on-going. Fundraising is on-going.



## General Breakdown of How Grant Funds Were Spent

The MCV General Breakdown of Program Outreach Commitments and Spend totaling \$1,103,251 for the period of October 1, 2018, to September 30, 2021, is as follows:

General Breakdown of Program Commitments and Spend			
Research Consultant – Tracking	Program Results \$29,000		
QQ Research Consultants		\$25,000	
Johanna Thomashefski		\$4,000	
Service Providers – Identify MC	V Clients and Provide Services \$459,135		
CWTP, Inc.	Exp 11/30/21	\$90,000	
FIU Construction Trades	Exp 11/30/21	\$180,000	
Goodwill Industries	Contract Closed 7/31/20	\$9,135	
Opa-Locka CDC	Exp 11/30/21	\$90,000	
Overtown Youth Center	Exp 11/30/21	\$90,000	
Training \$8,280			
Miami Dade College		\$8,280	
Administrative Costs \$606,836			
Interns		\$31,236	
The Miami-Dade Beacon Cou	ıncil ( <i>Program Staff 2019-2020/2020-2021</i> )	\$477,614	
MindCraft, PLLC		\$5,000	
Salesforce CRM Platform		\$8,000	
Success Coaches		\$84,986	

<sup>\*</sup>Sourced from The Beacon Council Foundation financial statements.

The above does not include the additional "Training" expenditures for on-the-job training done by employers (either self-funded or funded by CareerSource South Florida directly) or the training provided via MCV apprenticeship partnerships with Miami Dade College, CareerSource SF, FIU, and employers.

<sup>\*\*</sup>Funds received total \$1,331,841 from Allegany Franciscan Ministries, Bank of America, Bank United, Baptist Health, Blue Cross Blue Shield, Chase, Florida Blue, Florida Blue Foundation, Miami-Dade County, OIC South Florida, SunTrust Foundation, TD Charitable Foundation, and Truist Foundation. Does not yet reflect a \$40,000 contribution from Deloitte.

<sup>\*\*\*</sup>Funds committed: \$662,947 CareerSource South Florida, Chase, and Miami-Dade County at September 30, 2021. Does not include a \$25,000 commitment made to the SBX program for the MCV Entrepreneurship Track.



## **Project Impact**

The MCV program succeeded in placing 158 clients FYTD in sustainable jobs with an average hourly wage of \$17.10/hr., exceeding the Miami-Dade County living-wage target by 23%. The current fiscal year target is to place 150 residents in jobs with an average wage rate of \$13.88 per hour, and a longer-term retention rate of 65% (in jobs for 1 year+). The residents impacted are all low-income structurally unemployed with 84% of them living in MCV priority communities having poverty rates of 20%+. Miami Community Ventures is designed to provide economic mobility that directly impacts the lives of clients served, their connected families, employers, and our shared communities.

The combined results of the initial pilot and the full MCV program reflect a direct impact on 334 residents to-date. The total number of residents in poverty in our most underserved communities with poverty rates of 20%+ is estimated at 301,626 (see table below). We continue to reduce this number and sustainably impact our entire community.

#### **Collective Impact**

Collective impact is critical for Miami Community Ventures. The MCV Community Partners consist of community organizations, corporations, and government; and play a crucial role. Quarterly partner meetings are held with each member offering assistance as needs arise. This quarter's meeting was held on September 16<sup>th</sup>, 2021. There are 40+ MCV Community sponsors, partners, and supporters (full list attached).

The original award-winning model Miami Community Ventures is based on reduced unemployment, poverty, recidivism, and crime over a tracked and state-audited five-year period for the state of Michigan. Similar outcomes are expected from MCV for Miami-Dade County over the same extended period of time.

MCV Priority Communities with Poverty Rates of 20%+ (24)

			# of	
		Poverty	Residents in	
Community	Population	Rate	Poverty	Community
Opa-locka	16,426	50.90%	8,361	West Perrine
*Overtown	14,071	49.51%	6,967	Goulds
Brownsville	17,806	47.63%	8,481	Homestead Ci
*Allapattah	46,440	45.42%	21,093	Hialeah City
*Little Haiti	32,901	44.61%	14,677	City of Miami
*Liberty City	18,059	44.21%	7,984	West Little Riv
*Little Havana	109,401	43.67%	47,775	*Southwest G
Florida City	12,149	41.20%	5,005	Princeton
Gladeview	13,539	40.40%	5,470	North Miami
Leisure City	27,389	34.70%	9,504	Sweetwater C
Pinewood	18,212	34.28%	6,243	Miami Garder
Naranja	10,776	32.90%	3,545	Golden Glade

		Dovorty	# of Residents
Community	Population	Poverty Rate	in Poverty
West Perrine	10,634	31.70%	3,371
Goulds	11,768	31.00%	3,648
Homestead City	67,354	27.10%	18,253
Hialeah City	237,523	25.90%	61,518
City of Miami	399,457	25.80%	103,060
West Little River	32,433	25.40%	8,238
*Southwest Grove	10,126	23.78%	2,408
Princeton	28,201	23.20%	6,543
North Miami City	62,308	22.70%	14,144
Sweetwater City	20,989	22.00%	4,618
Miami Gardens City	113,187	21.50%	24,335
<b>Golden Glades</b>	34,062	21.40%	7,289

Source: 2013-2017 American

Total Residents in Poverty: \*301,626

<sup>\*</sup> Excludes Overtown, Allapattah, Little Haiti, Liberty City, Little Havana, and Southwest Grove – for which most of their populations are included in the City of Miami total. These are best estimates.



#### **Employment Placements**

Table 1 presents the third quarter fiscal year year-to-date placements made as of September 30, 2021. A total of 158 low-income residents were placed in jobs with an average wage rate of \$17.10/hr, exceeding the \$13.88/hr Livingwage target by \$3.22 (23%). Of the placements made, 57 (36%) of the individuals are returning citizens.

Miami-Dade County residents who were hired earned jobs in the positions noted in Table 2. A list of the 90 employers who hired MCV candidates is provided in Table 3. The number of clients who received health insurance benefits with their jobs is tracked and indicated below.

**MEET ELIZABETH** 

Unemployed Head Start Mother Placed in job with CVS Earning \$17.50+/hr. Inspired by her Success Coach

MCV Success Coach Twaquilla

 Table 1

 Number of Clients Placed in Jobs by Provider

Placements by Provider- Fiscal Year 2020/21, 4th Quarter (full FY)

Service Provider	# Placements	Average Wage Per Hour	% Break-Out
CareerSource South Florida	43	\$18.28	27%
CWTP, Inc	19	\$16.49	12%
FIU Construction Trades	24	\$16.31	15%
MCV	30	\$17.73	19%
OIC of South Florida	22	\$15.03	14%
Opa-locka CDC	7	\$16.24	4%
Overtown Youth Center	13	\$18.10	8%
Total	158	\$17.10	100%
FY 2020/21	158		
FY 2019/21*	113		
Pilot	63		
Total Pilot and Full Program	334		

MCV Salesforce report, FYTD 2020/21 as of end of 4th quarter (9/30/21) – Full FY Performance \* Transitioned from calendar year to fiscal year reporting

#### Health Insurance

Information on clients who received health insurance from their employers is tracked. In various cases the employee will decline employer-offered insurance and choose to go with the health insurance exchange where the rates can be lower vs. the employer co-pay due to additional discounts provided by the exchange, for households with entry-level incomes. Of the placements made in FY 2020/21, 52 of the clients signed up for employer health insurance benefits.



#### PROJECT IMPACT/EMPLOYMENT PLACEMENTS (cont.)

Table 2 represents the break-out of job types MCV clients were placed in as of the current fiscal 4th quarter. This reflects the full FY 2020/21 performance. The job types skew entry-level for lightly skilled and unskilled candidates. Employers provide on the job training to employees, including structured apprenticeship programs focused on career pathway building. Table 3 reflects the gender and ethnic break-out of clients for the full fiscal year.

**Table 2** *Job Types for Current Full Program Placements* 

<b>Job Types</b> – Fiscal Year 20	20/21, FYTD – end of 4th Qua	arter (9/30/21) (68), Fu	ıll FY Performance
Administrative Assistant	Driver	Line Cook	Server
Advocate Representative	Electrician Helper	Maintenance Worker	Service Advocate li
Apprentice Technician	Eligibility Worker	Marketing Specialist	Site Manager
Assembler	Field Associate	Office Assistant	Skilled Laborer
Associate Banker	Forklift Operator	Operations Support	Supervisor
Behavioral Health Technician	Front Desk Clerk	Packaging Associate	Support Specialist
Carpenter Apprentice	General Production Laborer	Paralegal	Surgical Coordinator
Carpenter Helper	Grocery Supervisor	Phlebotomy	Case Manager Director
Carrier Assistant - Miami Beach	Help Desk Tech	Prep-Cook	Teacher
Certified National Recruiter	Housekeeper	Product Assembler	Team Lead
Cleaner	Human Resources Specialist	Project Manager	The Miami Project Assistant
Clinical Research Coordinator	Installer	Ramp Agent	Therapist
Construction Painter	It Intern	Receiving Inspector	Title Searcher
Cook	Janitor	Recruiting Specialist	Warehouse Associate
Customer Service Representative	Laborer	Retention Officer	Warehouse Helper
Health Customer Service Associate	Landscaper	Sales Call Specialist	Warehouse Laborer
Dishwasher	Lead Janitor	Security Guard	Warehouse Worker

MCV Salesforce report, FYTD 2020/21 as of end of 4th quarter (9/30/21) – Reflects Full FY Performance

**Table 3** *Gender and Ethnicity* 

Ge	nder & Ethnic	ity – Fiscal Year 2020/21	l, 4th Quarter FYTD (9/30/21), Fu	ıll FY Perforn	nance
Gender	#	%	Ethnicity	#	%
Female	55	35%	Black	110	70%
Male	<u>103</u>	65%	Hispanic/Latino	40	25%
	158		White	8	5%
			Not Identified	0	0%
				158	



#### PROJECT IMPACT/EMPLOYMENT PLACEMENTs (cont.)

Table 4 represents the 90 employers who hired MCV clients by the end of our fourth quarter – reflects the full fiscal year 2021/22 performance.

**Table 4** *Employers Who Hired MCV Clients* 

MCV Employers To-Date – Fiscal Year 2020/21, End of 4th Quarter (9/30/21) (90) – Full FY			
Able Business Services Inc	EZ Caulking and Waterproofing Inc	Miami Dade County Public Schools	
Accurate Logistics	Five Star Distribution	Miami-Dade Beacon Council	
Affinity Resources	Florida Blue	Mr. Glass	
Alpha 1 Staffing	Flying Food Group	Mr. Greens Produce	
ALS Education LLC	Fonsis	National Search Group	
Amazon	Foreign Parts Distributors	Natural Vitamins	
American Health Association	G.F.B Ent. dba Lexus of West Kendall	Neighbors & Neighbors Association	
Ana G. Mendez University	GC Construction	Novus Community Services, LLC	
Ashbritt Environmental, Inc.	Genesis System Consulting LLC	OIC Strategic Integration	
Atlantic Pacific	Happy Floors	Oldcastle Building Envelope	
Avana Plastic Surgery	Healing Hands Medical Center	Performance Driven Workforce	
Beau Security & Investigations	HorsePower Electric	Picanova Inc	
BHI Carpentry	IC Industries	Prologistix	
Bonanza Painting	Indago Research And Health Center, Inc	Red Rooster Overtown	
Brownsville middle school	Jessie Trice Community Health System	REEF Technology	
Bucky Dent Park	JETAIR SUPPORT, INC.	Security Alliance, LLC	
Camie Axel	JJAS Door Installations Inc	Smart Homes & Office Corp	
Cayard Bakery	JPMorgan Chase	South Beach Group	
Charles Cleaning Company	Kendall Imports LLC DBA Kendall Toyota	South Florida Landscaping	
Chen Medical	Kush Restaurant	The Gilchrist Law Firm, P.A.	
City of Opa-Locka	Landau & Associates, PA	The Magic Scent	
Confident by Hyatt	Lennar	Thunder Electric	
CVS Health	Longman Electric	TJX	
Diamond Painting	Love Life Cafe	TLC Recovery Center of S. Florida	
Dr. Pepper	Mac Staffing Solutions Inc. DBA Express	Turner Guilford Knight	
Dream Clean	Mahogany Finish Carpentry, Inc.	United States Postal Service	
Dunham Bush, Inc.	Mark Migdal & Hayden	Untied Health Group	
Edenberg Hospitality	Martinez Truss Co. Inc.	U-TEC	
Eulen America	Maverick Logistic	WDR Technology	
Exclusive Wood Doors	Memorial Hospital	West Kendall Toyota	
Able Business Services Inc	EZ Caulking and Waterproofing Inc	Miami Dade County Public Schools	
Accurate Logistics	Five Star Distribution	Miami-Dade Beacon Council	

MCV Salesforce report, FYTD 2020/21 as of end of 4th quarter (9/30/21) – reflects Full FY Performance



## **Lives Impacted**

The program goal was to directly impact 150 clients by the end of this fiscal year (9/30/21), with a retention rate of 65% (in jobs for one year+). Miami Community Ventures exceeded its FY 2020/21 placement goal by placing 158 underserved residents (105% of goal) in living wage jobs and career pathways at an average wage rate of \$17.10/hr, exceeding the living-wage rate of \$13.88 by 23%.

A total of 334 lives, including clients from the pilot program, have been directly impacted by Miami Community Ventures to-date. All clients placed are low-income residents with 84% of them living in communities with poverty rates of 20%+. The communities in which residents impacted by MCV live, are listed in Table 4.

The MCV model is designed to provide the economic mobility that directly impacts the lives of the clients served, their connected families, employers, and our shared communities. Lives are being changed for the better.

#### MEET Maicol



Lost job due to COVID
Hired as an auto apprentice
Earning \$14+/hr. at Bean
On career pathway to
earning \$100,000+

MCV, MDC, CSSFL



Launch of Bean Automotive Apprenticeship, 7/27/21

(left to right) R. Beasley (ED, CSSFL), L. Bean (Principle, Bean Automotive Grp), M-DC Mayor D. Levine Cava, M. Pumarega (President, MDC), M. Finney (CEO, Beacon Council), Apprentices (15 lives directly impacted)



Table 5 reflects where MCV clients live. Listed are the number of clients placed in jobs by the community in which they live. Of the placements, close to 84% of the residents impacted live in communities with poverty rates that exceed 20%. Of the placements, an estimated 46% live in the City of Miami. The full list of communities impacted is provided below. Placements noted as "Other" represent our low-income residents who live in communities with poverty rates lower than 20%. The audience impacted the most by MCV are residents and communities with the greatest need.

Table 5
Number of Clients Placed in Jobs by Community Location and Poverty Rates

Placements by Community - Fiscal Year 2020/21, 4th Quarter YTD, reflects full FY Performance					
Client's Community	# Placements	Poverty Rate	% of Total		
*City of Miami	34	25.8%	21.5%		
Overtown	19	49.5%	12.0%		
Liberty City	13	44.2%	8.2%		
Miami Gardens City	13	21.5%	8.2%		
North Miami City	11	22.0%	7.0%		
Hialeah	9	25.9%	5.7%		
Homestead City	8	27.1%	5.1%		
Little Haiti	6	44.6%	3.8%		
West Perrine	5	31.7%	3.2%		
Brownsville	4	47.6%	2.5%		
Opa-Locka	4	50.9%	2.5%		
Princetown	2	23.2%	1.3%		
Sweetwater City	2	22.0%	1.3%		
Allapattah	1	45.2%	0.6%		
Goulds	1	31.0%	0.6%		
West Little River	1	25.4%	0.6%		
Other	25	n/a	15.8%		
Total	158		100.0%		

<sup>\*</sup>Excludes Overtown, Liberty City, Little Haiti, Little Havana, Allapattah

FULL City of Miami Break-Out (includes sub communities)

Client's Community	# Placements	Poverty Rate	% of Total
City of Miami	34	25.8%	21.5%
Overtown	19	49.5%	12.0%
*Liberty City	13	44.2%	8.2%
Little Haiti	6	44.6%	3.8%
*Allapattah	1	45.2%	0.6%
Total	73		46%

<sup>\*</sup>Partially City of Miami, partially unincorporated Dade



## **Future Plans**

The full MCV program was approved and funded upon completion of the pilot in 2019. The current fiscal year, launched on October 1, 2020, is the second year for the full program. We secured sufficient funding to launch, but additional flexible funding is needed to accomplish our total objectives.

Lessons learned from the pilot and the first full year along with the proven Michigan model, have been incorporated into the current program. The model has been adjusted with new upskilling partnerships formed, client referral partners added, employer partner relationships and benefits elevated, and technology-driven data collection via Salesforce activated.

An MCV Advisory Group is in place to maximize immediate and longer-term benefits that Miami Community Ventures can deliver to our community. Members include Eduardo Padron, Ph.D., President Emeritus Miami Dade College; George Acevedo, Managing Director JPMorgan Chase Bank; Penny Shaffer, Ph.D., Florida Blue, Market President South Florida. The next meeting will be held on November 18, 2021.

The Miami Community Ventures program is focused on 24 priority communities with poverty rates of 20%+, representing an estimated 301,626 residents living below the poverty level. The objective for the current fiscal year is to connect 150 low-income "structurally unemployed" individuals in Miami-Dade County to sustainable living-wage jobs and career pathways, and to achieve a 65% client retention rate of one year or more in their job/career pathways. A foundation of partners (service providers, recruiters, training/educational institutions, employers), success coaches, and advisors is in place to ensure immediate and longer-term impact. The ability to achieve the number of placements targeted is directly tied to the amount of funding raised, at a cost of \$6500 per client. Our funding for this current fiscal year allowed for 132 placements which we stretched to an adjusted target of 150 (vs original 280), which we achieved. Fundraising efforts shifted to meeting funding requirements for the new FY 21/22 target of 250 placements with a funding target of \$1,625,000.

The COVID-19 pandemic impacted our market, particularly so in our under-served communities, but did not prevent progress. We overcame major layoffs in the first year and the shifts in market dynamics and workforce priorities. The market demand for entry-level service type job candidates is now high, and the wages required higher. The curation of candidates for employers and the pre & post success coaching/wrap-around services have been pivotal. We will continue with the elevated success coaching along with a focus on growing industries, partnerships (emphasis upskilling), and businesses.



# **Attachments**

Sponsors, Partners, Supporters

**Priority MCV Communities** 

MCV Entrepreneurship Track Model

**Marketing Snapshot** 

**Success Stories** 



#### Attachment #1 - Sponsors, Partners, Supporters

#### MCV SPONSORS, PARTNERS, COMMUNITY SUPPORTERS

#### Sponsors

- BankUnited
- Bank of America
- Baptist Health South Florida
- CareerSource South Florida
- Chase Bank
- Deloitte
- Florida Blue Foundation
- Miami-Dade County
- OIC of South Florida
- TD Charitable Foundation
- Truist Foundation
- Uber Technologies Inc.

#### **Service & Talent Partners**

- C.W.T.P
- FIU Construction Trades
- Opa-loka CDC
- Overtown Youth Center
- City of North Miami
- FIU Cybersecurity
- FMU Florida Memorial Univ.
- Head Start
- Job Corps
- Miami-Dade College

#### Supporters

- Access Miami
- Allapattah Collaborative CDC
- Branches
- Carrfour Supportive Housing
- Carrie Meek Foundation
- Catalyst Miami
- Chapman Partnerships
- Children's Trust
- City of Miami Department of Human Services
- City of Miami Office of Resilience and Sustainability
- Early Learning Coalition
- Employ Miami-Dade
- Feeding South Florida
- FIU Moss School of Construction
- Gang Alternatives
- Health Foundation of South Florida
- Head Start
- Homeless Trust
- Job Corps

#### Supporters

- Kairos Prison Ministry International
- Legal Services of Greater Miami, Inc.
- Liberty City Trust
- Little Healthy Havana
- Miami-Dade Beacon Council
- MDC Trade & Logistics
- Miami-Dade County Community Action and Human Services
- Miami-Dade County Department of Transportation
- Miami-Dade County Public Schools
- Miami-Dade Economic Advocacy Trust
- NAACP
- NANA
- Neighborhood Housing Services of South Florida

#### Supporters

- Sant La Haitian
   Neighborhood Center
- South Florida Community Development Coalition, Inc.
- United Way of Miami-Dade
- UM Civic and Community Engagement
- UM Health
- Urban League of Greater Miami
- YWCA Miami





### **Attachment #2 - Priority MCV Communities**

Community	Population	Poverty Rate	# of Residents in Poverty
Opa-locka	16,426	50.90%	8,361
*Overtown	14,071	49.51%	6,967
Brownsville	17,806	47.63%	8,481
*Allapattah	46,440	45.42%	21,093
*Little Haiti	32,901	44.61%	14,677
*Liberty City	18,059	44.21%	7,984
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Florida City	12,149	41.20%	5,005
Gladeview	13,539	40.40%	5,470
Leisure City	27,389	34.70%	9,504
Pinewood	18,212	34.28%	6,243
Naranja	10,776	32.90%	3,545
<b>West Perrine</b>	10,634	31.70%	3,371
Goulds	11,768	31.00%	3,648
<b>Homestead City</b>	67,354	27.10%	18,253
Hialeah City	237,523	25.90%	61,518
City of Miami	399,457	25.80%	103,060
West Little River	32,433	25.40%	8,238
*Southwest Grove	10,126	23.78%	2,408
Princeton	28,201	23.20%	6,543
<b>North Miami City</b>	62,308	22.70%	14,144
Sweetwater City	20,989	22.00%	4,618
Miami Gardens City	113,187	21.50%	24,335
<b>Golden Glades</b>	34,062	21.40%	7,289

## **Total Residents in Poverty: \*301,626**

Source: 2013-2017 American

<sup>\*</sup> Excludes Overtown, Allapattah, Little Haiti, Liberty City, Little Havana, and Southwest Grove – for which most of their populations are included in the City of Miami total. These are best estimates.



### Attachment #3 - MCV Entrepreneurship Track Model



Completion Verification

Satisfaction Survey

On-going Tracking



# Assigned an SBO Advocate (mentor Premium Access to Resources Satisfaction Survey Action Plans Developed Success Stories Intake Meeting Qualitative An alternative career pathway. New jobs in community Two (2) new FTE jobs (hired or positioned to hire) for residents living in priority MCV communities Completion Check-in Measures (over 1-year period) Revenue - \$'s & % increase MCV Entrepreneurship Track Quantitive Onboarding poverty rates of 20%+) or hiring from there 10 businesses, less \$500,000 in annual rev Located in MCV priority communities Female owned, Black and LatinX MCV Track Process SBO Vetted Partners Target Businesses

SBO Advocate provides hands-on guidance and support throughout

and Action Plans

Matched to SBO



#### **Attachment #4 – Marketing Snapshot**



Q4 20/21 MCV Marketing Snapshot











6.6K Followers

Twitter



7.9K Followers



2.7K Followers



40K Contacts

Newsletter





Proprietary and Confidential





Proprietary and Confidential





## **Job Fairs & Networking Events**

Sample Flyers and Invitations







Proprietary and Confidential

6







# Media and Community Outreach

Sample Press Coverage and Community Engagement Assets

## Hiami Herald

REEF, a \$1 billion 'ghost kitchen' startup, plans to hire 1,000 in Miami

## MDCNEWS

Miami Dade College and Bean Automotive Group to **Kickoff New Automotive Technician Apprenticeship** Program July 27

#### SOUTH FLORIDA **BUSINESS JOURNAL**

Miami-Dade Beacon Council seeks company partners to create employment pipeline for underserved



Recruitment Flyer shared at job fair events, online, and with communit partners



Promotional Flyer for the Florida Head Start Program shared at job fairs and with community partners



Proprietary and Confidential

# Media and Community Outreach

Success Stories: Shared Broadly

#### Q4 Success Stories::

- Shared on social media across all platforms
- Included in weekly newsletter
- Presented at the Quarterly Community Partners Meeting
- Added to the MCV Web Site













Proprietary and Confidential



#### Attachment #5 - Success Stories

# **Meet Sade**

MCV Success Feature



Sade, Service Coordinator, PDW

Staffing



In search of stability, Miami native Sade applied for her current operations support role at PDW Staffing supporting their Ford Motors business. She found the opportunity through Community Work Training Program (CWTP), an MCV partner. After months of working in unstable gigs, she saw the position not only as a growth opportunity, but as a step toward something secure long-term. She says that Miami Community Ventures unexpectedly provided her with a way to keep up with living expenses — especially important during the pandemic. It also confirmed for her that things always work out.

- Favorite part of Sade's day: Interacting with cool co-workers.
- What she loves most about Miami: The culture, the food, and the beach.
- Favorite thing to do in the city: Visiting Oleta River Park and eating at Coyo Taco.

# **Meet Guyrline**

**MCV Success Feature** 



'Guyrline is a wonderful addition to the team. She has great potential and accepts every challenge presented to her." Diouce Fils-Aime, Branch Manager J.P. Morgan Chase



In search of change, West Philadelphia native Guyrline Pierre, moved to Miami 12 years ago. She learned of an open role at <a href="L.P.">L.P.</a> Morgan Chase through <a href="Miami Community Ventures">Miami Community Ventures</a> and took a chance. She knew the opportunity would provide a path toward long-term security and financial stability for herself and her family. Working as an Associate Banker has broadened her view as she engages and interacts with various community members everyday. She credits MCV with providing her with the confidence to pursue her dreams in the banking industry.

**Favorite part of Guyrline's day:** "Engaging with different people. Learning from complete strangers helps broaden my view." What she loves most about Miami: "The diversity. There is always something new and exciting to explore."

**Favorite thing to do in the city:** Visiting Greynolds Park and eating Haitian food.



### **Meet Maicol**

Success Feature



"Offering the opportunity for a life-long, lucrative career in the auto industry, is the best way we can serve our community."

George Wiltz, CFO, Bean Automotive Group



Maicol, originally from Bogotá, worked in hospitality for several years and lost his job during the pandemic. He chose to see it as an opportunity to change his life for the better.

He took a chance and applied to the Bean Automotive Apprenticeship Program, which he learned about through <u>Miami Community Ventures</u>. The year-long program will set him up for success as a certified automotive technician with opportunity for advancement in the evolving industry.

Favorite part of Maicol's day: "I love shadowing experts. It's eye-opening to see how others solve issues. There's always a solution!"

What he loves most about Miami: "The weather and the beaches. Nothing is better than a bright, sunny day in Miami."

**Benefits of MCV:** "I was stuck in a job I didn't love. MCV provided the opportunity to develop new skills in an industry I enjoy, and most important, I'm making a better living."

## **Meet Jonnathan**

Success Feature



"I can do anything a sighted person can, just with the proper techniques and technology." Jonnathan Villalobos, Service Advocate, Florida Blue



A native of Venezuela, Jonnathan arrived in the United States in 2015 with full use of his vision. After a brain tumor and five subsequent surgeries, he permanently lost most of his sight. The physical, emotional, and financial toll was devastating, but he was determined to thrive in a new country.

His doctor referred him to Miami Lighthouse for the Blind and Visually Impaired. At that time, he had no idea how he would ever use a computer, mobile device, or find employment. Miami Lighthouse stepped in and helped him with tools such as braille, screen-reading software, and so much more. With their help, Jonnathan was recently hired as a Service Advocate for Florida Blue where he works from his home office. Florida Blue has provided him with screen reading software and all the technology he needs to feel empowered to help his clients.

Jonnathan's Motivation: "Facing life as a completely blind person motivates me to continue developing my skills ... I can do anything a sighted person can, just with the proper techniques and technology, which I learned at the Miami Lighthouse."

What he loves most about Miami: "The best part of Miami is its rich heritage and blending of cultures all in one place."



## **Meet Tydarius**

Success Feature





"I am cognizant and able-bodied, no excuses! I will carry out my purpose." Tydarius, Partner/Drive at SGMA LLC Tydarius was determined to turn his life around. After several years spent in and out of prison, missing the birth of his son was the final straw. He chose to seek help and break the cycle.

Miami Community Ventures introduced him to <u>OIC of South Florida</u>, where he learned valuable skills and met successful people who set the bar high for him to improve his life without detaching from his roots. He is now in a stable job as a Partner/Driver at SGMA LLC. He will continue to increase his skillset setting him on a path for promotion.

Tydarius' Motivation: "My child. I want to be a strong role model for him and leave a legacy he can take pride in."

What's his Favorite Place in Miami: "My favorite place in Miami-Dade is OIC where I can be around people who are actively making the community better by empowering the future."

**Best Thing about Miami-Dade:** "Aside from beautiful natural attractions, Miami-Dade's economy is thriving – it's inspiring."

## **Meet Elizabeth**

Success Feature



"Once the path to improvement was provided, it was up to me to do it!"

Elizabeth, Customer Service Representative, CVS



Elizabeth found herself in an all-too-common dilemma as a result of the pandemic. She was out of work and at home helping her children with online learning. She needed to find a job quickly, and with no access to family support, this was not an easy task. Also, she found that with most roles, the pay was so low, it was almost impossible to break out of a cycle of debt and near poverty.

An MCV Success Coach who introduced her to the program by way of Head Start. Elizabeth not only had access to childcare, but the MCV program, was able to find a stable, higher-paying job as a Customer Service Representative with CVS Health. Now, Elizabeth's children are cared for and thriving, and she is on a solid career path. Her goal is to be a role model for her children and one day afford to purchase a home that they will one day inherit.

Elizabeth's Inspiration: "My sister Shamma, who just graduated with a Doctorate Degree in Nursing. She found a way to make it work and persevered."

How MCV Helped: "The MCV program and Twaquilla, my MCV Success Coach, helped boost my confidence and increase my skillset, enabling me to land a great, stable job during the pandemic."



## **Meet Vernesha**

### Success Feature





A native of Miami-Dade county having grown up in the Goulds Neighborhood, Vernesha understands the value in being surrounded by a strong community. She is grateful to Miami Community Ventures (MCV) and her Success Coach for helping her secure a stable job to provide for her family.

For years, Vernesha could not get out of a cycle where she was barely making ends meet. She found herself in low-paying jobs where most of her salary was going toward childcare. Enter Miami Community Ventures success coach Twaquilla and an introduction to the Head Start Program. MCV helped her secure a living wage role as a Grocery Associate with REEF Technologies, and the Florida Head Start Program helped her find low-cost childcare. Now she is on a career path and providing for her family, while her children are well taken care of while she works.

#### Favorite Part of Her Day:

"Preparing for the day each morning is my favorite. It's when I get to self-motivate and decide that I will have a successful day."

#### A Favorite Miami Spot:

"Naranja Park. I've spent lots of time there with my children and I love the community. It's a special place with great memories."

"I decide whether each day will be a good one." Vernesha, Grocery Associate, REED Technologies

And More...



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 4C** 

AGENDA ITEM SUBJECT: 2022 SFWIB MEETING CALENDAR

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The SFWIB Executive Director recommends to the Board to Approve the 2022 SFWIB

Meeting Calendar, as set forth below.

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

**STRATEGIC PROJECT:** Maximizing collaborative partnerships

#### **BACKGROUND:**

In accordance with Article III Section C of the SFWIB By-Laws, the Executive Director of the SFWIB shall serve ex officio as the Secretary of the SFWIB. The Secretary shall seek to insure that the proceedings of all SFWIB meetings, SFWIB committee meetings, and SFWIB task force meetings and any other meetings of the SFWIB are noticed and recorded in accordance with the Public Meetings Law of the State of Florida. As the duties are outlined, the Secretary recommends the approval of 2022 SFWIB Meeting Calendar.

**FUNDING:** N/A

**PERFORMANCE:** N/A

**ATTACHMENT** 



## South Florida Workforce Investment Board (SFWIB) 2022 Schedule of Meetings

(Subject to Change)

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**Global Talent & Competitiveness** 

Performance

Finance & Efficiency

Month/Meeting	Date	Time
<u>January</u>		
Executive Committee	January 13, 2022	8:15am
<u>February</u>		
Executive Committee	February 10, 2022	8:15am
	F.1 47 0000	0.00
Councils	February 17, 2022	8:30am
SFWIB	February 17, 2022	9:30am
March	M1- 10, 2022	0.15
Executive Committee	March 10, 2022	8:15am
April C ::	A m mil 1.4 2022	8:15am
Executive Committee	April 14, 2022	0.132111
Councils	April 21, 2022	8:30am
SFWIB	April 21, 2022	9:30am
May	11p111 = 1, = 0 = =	, 10 0 MIII
Executive Committee	May 12, 2022	8:15am
June	,	
Executive Committee	June 9, 2022	8:15am
	j i , i i i i	
Councils	June 16, 2022	8:30am
SFWIB	June 16, 2022	9:30am
<u>July</u>		
Executive Committee	July 14, 2022	8:15am
August		
Executive Committee	August 11, 2022	8:15am
	40.000	0.20
Councils	August 18, 2022	8:30am
SFWIB	August 18, 2022	9:30am
<u>September</u>	C	8:15am
Executive Committee	September 8, 2022	8:13am
October Executive Committee	October 13, 2022	8:15am
Executive Committee	October 13, 2022	0.134111
Councils	October 20, 2022	8:30am
SFWIB	October 20, 2022	9:30am
November		,
Executive Committee	November 10, 2022	8:15am
<u>December</u>	,	
Executive Committee	December 8, 2022	8:15am
	,	
Councils	December 15, 2022	8:30am
SFWIB	December 15, 2022	9:30am



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 6A** 

AGENDA ITEM SUBJECT: FEDERAL RESERVE BENEFITS CLIFF INITIATIVE

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS

STRATEGIC PROJECT: Emphasize work-based learning and training

#### **BACKGROUND:**

The "benefit cliff" is the product of longstanding federal policies authorizing safety net programs at different income eligibility thresholds that do not align with the actual cost of living for families. For some low-income families and individuals, the benefit cliff creates a disincentive to increase earnings as families make rational decisions about their total family income (inclusive of safety net program supports) and ability to meet their basic needs. While the existence of the benefit cliff is well documented in literature; there is little empirical evidence testing policy intervention to overcome the benefit cliff.

This loss of means-tested public assistance is an effective marginal tax rate on income gains. High effective marginal tax rates mean that some workers have a financial disincentive to invest in their own human capital and advance from lower-wage work to jobs that lead to economic self-sufficiency.

#### Federal Reserve Bank of Atlanta Tools

The complexity of public assistance programs means that many workers may struggle to understand the timing and magnitude of benefits loss. Coupled with economic insecurity, this uncertainty can prevent individuals from actively seeking opportunities for career advancement. Further, individuals who do advance without knowledge of when assistance will end can find themselves in situations where their standard of living doesn't improve, or even declines.

The Federal Reserve Bank of Atlanta has developed four tools designed to provide information about how benefits change with income gains.

#### CLIFF Dashboard

The CLIFF Dashboard is an informational dashboard that shows how public assistance losses intersect with local in-demand career paths. The dashboard shows the financial tradeoffs associated with career advancement and the net gains to the taxpayer when workers advance. For some of our partners, it also simulates policy and programmatic solutions.

#### • CLIFF Planner

The CLIFF Planner is a career path planner and budgeting tool that shows how public assistance losses intersect with local in-demand career paths. The planner allows the user to compare career choices and provide individualized results in more detail than with the CLIFF Dashboard. It also allows the user to create a budget that will mitigate financial barriers to career advancement.

#### CLIFF Guaranteed Income (GI) Dashboard

The CLIFF GI Dashboard shows the effect that receiving guaranteed income has on the receipt of public assistance. The dashboard is being used to inform prospective participants in guaranteed-income (GI) pilot programs about the possible implications of a guaranteed income on their eligibility for social safety net programs so they can make an informed decision about whether to enroll in a GI pilot. The dashboard is also helping GI pilot program designers create their programs and negotiate income-disregard waivers for government assistance programs in their areas. See demo versions of the CLIFF GI Dashboard.

#### Policy Rules Database (PRD) Dashboard

The Policy Rules Database (PRD) Dashboard is a simple-to-use visualization tool that shows how all existing public assistance programs and tax credits come together to support any type of family in any location in the United States.

The PRD Dashboard shows how the dollar value and composition of public assistance changes with increases in income. It can be used to identify when wage gains make a family worse off or no better off financially than they were before the wage increase. Using dropdown menus, users can select any public assistance program, location, and family type and visualize how benefits value changes with income.

**FUNDING:** N/A

**PERFORMANCE: N/A** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 6B** 

AGENDA ITEM SUBJECT: 2020-2024 STRATEGIC GOALS OPERATIONAL PLAN UPDATE

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: National leader in an ROI-focused enterprise

#### **BACKGROUND:**

The 2020-2024 Strategic Goals Operational Plan is expected to influence future policy discussions and funding decisions. The following are the approved strategic goals:

- Goal 1: Build a Demand-Driven System with Employer Engagement
- Goal 2: Strengthen the One-Stop Delivery System and Increase Integrated Service Delivery
- Goal 3: Improve Services for Individuals with Barriers
- Goal 4: Dedicated Commitment to Youth Participation
- Goal 5: High ROI through Continuous Improvements
- Goal 6: Strong Workforce System Leadership

As part of the implementation efforts, SFWIB staff developed a tool to track the six strategic goals as they are accomplished. The Strategic Goal Operational Plan Monitoring Tool assists staff in tracking which strategies have been utilized, addresses initiatives and strategies yet to be implemented, as well as, the overall progress in achieving the goals.

The attached report summarizes the initiatives and strategies implemented to accomplish the six goals during the 2021-2022 program year to date.

**FUNDING:** N/A

**PERFORMANCE: N/A** 



#### SFWIB FINANCE EFFICIENCY COUNCIL

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 7A** 

**AGENDA ITEM SUBJECT: FINANCIAL REPORT** 

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

The Finance and Efficiency Council's primary goal is to work to ensure that the Board is in good financial health, its assets are protected, and its resources are used appropriately and accounted for sufficiently. Accordingly, the attached un-audited financial report for the month of October 2021 is being presented for review by the Board members.

**FUNDING:** N/A

**PERFORMANCE: N/A** 

**ATTACHMENT** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 7B** 

AGENDA ITEM SUBJECT: GRANTEE/SUB-GRANTEE AGREEMENT MATRIX

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

Once every three years each of the state's 24 workforce boards signs a Grantee/Sub-Grantee Agreement with the Florida Department of Economic Opportunity (DEO). The agreement outlines specific requirements that each local workforce board must follow as a condition of receiving workforce funding.

The 2021 Grantee/Sub-Grantee Agreement for Local Workforce Development Board (LWDB) 23 was signed in May 2021. Thereafter, South Florida Workforce Investment Board (SFWIB) staff conducted a comprehensive review of said agreement to ensure LWDB 23 is in compliance with the requirements and to identify any additional mandates resulting from the Reimagining Education and Career Help (REACH) Act being passed and signed into law on June 27, 2021.

SFWIB staff created a Grantee/Sub-Grantee Agreement Matrix to assist in evaluating whether the Board is in full compliance with the agreement and to identify any changes required as a result of new REACH Act. The REACH Act included parameters specific to the workforce system that will need to be incorporated due to the new law going into effect after the Grantee/Sub-Grantee Agreement was signed.

The matrix depicts some items that are currently not in compliance, the action staff is taking to resolve the issue, and the estimated time frame in which the issues will be resolved. The Grantee/Sub-Grantee Agreement Matrix is attached for the review of the Council.

**FUNDING:** N/A

**PERFORMANCE: N/A** 

**ATTACHMENT** 

# GRANTEE SUB-GRANTEE AGREEMENT (5/15/21-5/15/24) TERMS OF COMPLIANCE CALENDAR PY2020-2021

SECTION	YES NO	NOTES	Assigned Staff Member Corrective Action Plan
Section 3 – Fiscal and Administrative Controls  Does CSSF have procedures in place to ensure compliance with the terms, conditions, assurances, restrictions or other instructions contained within the NFA.			
Does CSSF have administrative policies, procedures and fiscal controls in place for the operation of WIOA, WP, TAA, SNAP E&T, WT, CDBG-DR and any other program for which the CSSF receives funds from DEO?	✓		
Does CSSF have administrative policies, procedures and fiscal controls in place for the payment of supportive services including, but not limited to prepaid gas and/or prepaid debit cards? The Controls must address issuance, storage, and	<b>✓</b>		
reconciliation of prepaid gas/prepaid debit cards and maintaining documentation supporting the eligibility of the receipt of supportive services and the value of the supportive services is consistent with the documented need of the participants.			
Does CSSF manage, maintain and properly dispose of programs and financial records in accordance with governing Federal and State laws and regulations?	✓		
Does CSSF have a designated Regional Security Officer (RSO)? If so, is that person known throughout the system? Further, in cases of emergency, is there a mechanism in place or person appointed who can assume the duties and responsibilities if needed?	✓		
Does CSSF have a designated a Property/Equipment Custodian for purchased property and equipment and ensures CSSF is in compliance with 2 CFR §§ 200.310-200.316?	✓		
Does CSSF have policies and procedures in place to ensure compliance with all procedures disseminated by DEO to CSSF?	✓		
Does CSSF manage real property and leases for all space utilized in the one-stop delivery system? If not, what mechanisms are in place to ensure compliance with state, federal and local laws and regulations?	✓		
Does CSSF pay a Consultant \$710 or more per day? If so, has CSSF documented the reasonableness and necessity of the cost? Has the limit been added to the pertinent policies and or procedures? In addition, does CSSF have a mechanism in place to request prior approval from the grant officer for any fees paid in excess of the maximum \$710 per eight hour work day?	<b>✓</b>	CSSF is not paying any consultants \$710.00 or more per day.	
Does CSSF have a mechanism(s) in place to communicate and ensure staff is informed of the parameters (i.e., terms, conditions, assurances, restrictions, etc.) for the performance and/or other pertinent details of an NFA?	✓		
Does CSSF have a fail-safe/mechanism(s) in place to protect itself if the formula portion of the funds are not disbursed timely in accordance with all applicable laws and regulations and/or as it relates to recoupment and overpayment of funds?	✓		
Section 4 – Performance, Reporting, Monitoring and Auditing			
Does CSSF complete and submit Salary Cap Information to DEO by April 1?	✓		
Does CSSF provide timely electronic financial and programmatic data via the data systems established by DEO?	<b>√</b>		
Is CSSF aware of the specific time frame for submission of the requested information?	<b>✓</b>		
Does CSSF conduct an Annual Audit with an Auditing Firm as part of the required procedures outlined in Exhibit A of the agreement?	✓		
Does the Annual Audit require the testing of CSSF's reconciliation of its financial records to the Subrecipient Enterprise Resource Application (SERA) maintained by DEO?	✓		
Does CSSF's Annual Audit Statement of Work (SOW) require the review of key guidelines contained in the SERA Manual produced by DEO concerning cash management, especially the criteria for Allowable Cash on Hand? Does CSSF conduct the appropriate tests of compliance?	✓		
Does CSSF's Annual Audit SOW require the review of all funds overseen, managed, or administered by the Board, as well as, those within the audited financial statements?	✓		
Does the CSSF Annual Audit SOW's scope of the audit include the provisions in section 4e, sections i. through vi. of the Grantee-Subgrantee agreement?	✓		
Does CSSF limit the auditor's services to no more than five years? If so, does CSSF competitively re-procure these	<b>✓</b>		
services?  Does CSSF ensure that if the previous auditing firm is awarded a new contract for audit services, through the competitive procurement, the lead partner of the audit firm has not been engaged as the lead partner with the Board for any of the previous five years?	✓		
Does CSSF complete and submit the Annual Budget by funding source to DEO by October 1st?	<b>√</b>	We have not sent this for this program year, however staff is in the process.	
Does CSSF complete and submit the DEO's Internal Control Questionnaire by September 30?	<b>√</b>		
Does CSSF receive notification in advance of its performance and compliance results prior the annual meeting?	✓		
Section 5 – The Board's One-Stop Delivery System	ı		
Does CSSF operate at least one physical comprehensive career center with access to partner programs, services and activities in accordance with 20 CFR 678.300(c) and 678.305?	✓	Still pending HUD, Native American Partners and VOC-REHAB	Staff is in negiotiations with the last three required partners.
Has CSSF appropriately designated a One-Stop Operator in accordance 20 CFR 678.605 & 678.25, F.S. Section 445.009?	✓	Pending release of upcoming RFP	RFP will be released on or about 1 January for next program year.
Does CSSF required WIOA Partner Programs to contribute to the infrastructure cost of career centers?	✓		
Has CSSF established a proper Infrastructure/Shared Services Budget reflecting a cost allocation methodology?	✓		
Does CSSF have a written process to ensure the Board is in compliance with state funding processes?	✓		Staff has reached out to the State to get further clarification on the "State Funding Process" to ensure compliance.
Does CSSF have written processes to resolve issues that may arise during the Memorandum of Understanding (MOU) duration period when a consensus cannot be reached?	$\checkmark$		
Does CSSF have written processes to address periodic modifications to ensure the equitable benefit among one-stop partners?	✓	_	

	1	1			
Does CSSF incorporate infrastructure funding provisions in each MOU with one-stop partner agencies and include	$\checkmark$				
remedies for non performance?			CSSF has a mechanism but the reference CFR (20 CFR 678.755) requires the		+
Does CSSF have a mechanism that identifies all career center partners, chief local elected officials and the Board who are		<b>√</b>	agreement to be made public. Stay is in the process of uploading all contracts to		
participating in the infrastructure funding arrangement?			a shared folder accessible from the CSSF website.		
Section 6 – Services Delivered by DEO Staff within the Board's One-Stop Delivery System			D' 4 DEC ' 11 A DECIMA		
Does CSSF provide the DEO Human Resource (HR) with a DEO staffing structure in an organizational chart by July 1 or within 30 days upon changes to the organizational structure related to DEO staff members?		$\checkmark$	Prior the DEO organizational chart was progrived by DEO HR Reporting		DEO will comply with this requirement by December 15, 2021.
Does CSSF provide DEO with information and recommendations regarding the performance of assigned DEO staff			group.		DEO will comply with this requirement by December 13, 2021.
pursuant to a procedure developed and implemented by the Parties?	<b>✓</b>				
Has CSSF designated a local DEO Personnel Liaison (Operations Management Consultant) for the purpose of coordinating	<b>√</b>				
personnel related activities for DEO staff? If so, is the personnel liaison a DEO staff member?	•				
Does CSSF have a mechanism in place to provide the name and contact information of the designated personnel liaison to the DEO HR Office upon designation of this staff member; and thereafter annually or upon changes to the designated staff	_				
member?	•				
Has CSSF developed methods for referring individuals between the one-stop operator(s) and partners for appropriate	1				
programs and services?	_				
Does the CSSF maintain a staffing structure chart describing each career center site location, the designated one-stop					
operator or managing partner at the site location, all DEO staff placed at the site location, and the position classification and program assignment for each DEO staff member working at the site location?	•				
Does the CSSF have a mechnisim in place to refer any question or conflict regarding management of DEO staff to DEO for	/				
resolution?	<b>V</b>				
Section 7 – Open Government and Confidentiality					
Does CSSF have a designated a Public Records Custodian for the purpose of ensuring that all public records matters are handled appropriately?	✓				
Does CSSF staff, that has been granted access to workforce information systems, have a completed Individual Non-					
Disclosure and Confidentiality Certification Form (Exhibit B to this agreement) on file? If so, is there a mechanism in place					
to ensure each completed copy is retained by the Board and made available to the DEO upon request?					
Has CSSF ensured that all individuals who obtain access to RA information are made aware of the penalties established by	./				
section 443.1715, Florida Statutes, 20 CFR 603, and the conditions set forth in section 7(f)(i-viii) of the agreement?	•				
Does CSSF have a mechanism in place to notify DEO of any breaches in security as defined by section 501.171, Florida	/				
Statutes, occurring in any operation under its control?	•				
Section 8 – Background Screenings					
Does CSSF require staff to have at least a LEVEL 1 Background Screening upon hire and at least every 5 years of consecutive employment, and upon re-employment in all circumstances (including assignment to a new or different contract					
for Board contractors)?	,				
			Currently CSSF reimburses the provider for background screening cost. Future		
Does CSSF have a mechanism in place that requires CSSF contractors to incur the cost of screening their staff?		✓	contract modification will specify that the contractor is responsible for the cost		
Does CSSF have a policy for implementing background screenings? If so, does CSSF contracts with an FDLE approved			of screening their staff.		
provider?	<b>✓</b>				
Does CSSF maintain a current background screening compliance list of all employees in a secure location that is separate	<b>√</b>				
from employee files?					
Although Level II background screening is not required under this agreement, does CSSF require all employees in positions	_				
of Special Trust to undergo a Level II Background Screening, and at least every 5 years of consecutive employment, as well	✓				
as upon re-employment in all circumstances (including assignment to a new or different contract for Board contractors)?					
Has CSSF identified and disclosed to the DEO (or have a process in place to do so) Board staff positions that are identified	✓				
as Special Trust?  Although Level II Background screening is not required under this agreement, does CSSF have a mechanism in place to	,				+
obtain, from the DEO, the background check results of state merit staff that undergo Level 2 background screening?	✓				
Section 9 – Local Plan and Assurances					
Has CSSF submitted and received approval of its local plans that outline CSSF's delivery and administration of all workforce services delivered within the LWDA?	$\checkmark$				
Does CSSF use the U.S. Department of Homeland Security's E-Verify system found at https://www.e-verify.gov/ to verify					
the employment eligibility of all new employees, and that of current employees prior to any promotion or during that	✓				
employee's Level 1 or Level 2 background rescreening?					
Does CSSF have a mechanism in place that requires CSSF contractors to incur the cost of screening their staff?	✓				
Does the CSSF continously develop and update its local plan in accordance with applicable provisions of law and as	<b>✓</b>				
directed by DEO or the State Board?					
INection 10 - Procurement					
Section 10 – Procurement  Does CSSE comply with Florida Statute 287 135 when entering into a contract in the amount of \$1,000,000 or more?	<b>√</b>		·	Ì	
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?	<b>√</b>				
	✓ ✓				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?	<u>,                                     </u>				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?  Does CSSF comply with the procurement standards in 2 CFR 200.318 - 200.326 when procuring property and services?	<u>,                                     </u>				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?  Does CSSF comply with the procurement standards in 2 CFR 200.318 - 200.326 when procuring property and services?  Does CSSF include a clause in its procurement solicitations that the respondent is not on the discriminatory vendor list?	✓ ✓ ✓				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?  Does CSSF comply with the procurement standards in 2 CFR 200.318 - 200.326 when procuring property and services?  Does CSSF include a clause in its procurement solicitations that the respondent is not on the discriminatory vendor list?  Does CSSF include a clause in its Contract that the contractor is not on the discriminatory vendor list?	<u>,                                     </u>				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?  Does CSSF comply with the procurement standards in 2 CFR 200.318 - 200.326 when procuring property and services?  Does CSSF include a clause in its procurement solicitations that the respondent is not on the discriminatory vendor list?  Does CSSF include a clause in its Contract that the contractor is not on the discriminatory vendor list?  Does CSSF obtain prior written approval from DEO when purchasing any information technology resources or when	✓ ✓ ✓				
Does CSSF comply with Florida Statute 287.135 when entering into a contract in the amount of \$1,000,000 or more?  Since CSSF is affiliated with Miami-Dade County, does CSSF ensure compliance with Florida Statute 287.133(2)(a)?  Does CSSF comply with the procurement standards in 2 CFR 200.318 - 200.326 when procuring property and services?  Does CSSF include a clause in its procurement solicitations that the respondent is not on the discriminatory vendor list?  Does CSSF include a clause in its Contract that the contractor is not on the discriminatory vendor list?	✓ ✓ ✓				

Does CSSF have a mechanism in place to ensure compliance with 2 CFR 200.421, and DEO's Guidance on Use of Funds		
for the Purchase of Outreach/Informational Items (FG-OGM-84)? If so, does CSSF retain documentation to support the cost	$\checkmark$	
of the funds expended as well as demonstrate that the costs are reasonable and necessary to connect individuals to employment and training services?	·	
Section 11 – Compensation and Travel  Does CSSF ensure that funds allocated by DEO are not used to fund the salary, bonuses or incentives of any employee in excess of Federal Executive Level II?	<b>✓</b>	
Does CSSF comply with section 445.007(10), Florida Statutes, and 112.061, Florida Statutes (per diem)?	✓	
Section 12 – Board Governance, Responsibilities and Transparency		
Does CSSF posts all board meeting dates/notifications on the website at least 7 days in advance?	✓	
Does CSSF posts current employee positions' and salaries and benefits including performance bonuses on the website?	✓	
Does CSSF posts contracts over \$35,000 on the website for the five most recent years?	✓	SFWIB does not currently post contracts that are in excess of \$10,000.00. Staff is working on populating this information on the CSSF website.  Due to the volume of documents to be digitized and uploaded, the objective is to start with the current program year until project is completed.
Does CSSF post the list of all current board members, their companies and board members terms of service on the website?	✓	Although the Board members are listed, their terms of service is not specified.  The website will be updated to include the terms of service.
Does CSSF have the Inter-local Agreement between Miami-Dade and Monroe Counties on the website?	✓	The weeste will be aparted to include the terms of service.
Does CSSF post the single-audit for the two most recent years on the website?	✓	Staff will post the previous years audits on the CSSF website
Does CSSF post the board and committee meeting minutes on the website within 15 days of approval with the two most recent years of board meetings?	✓	Staff is updating missing minutes from previous board meetings. Some information was lost due to the malware attack.
Does CSSF post its tax returns for the two most recent years on the website?	✓	This requirement is not applicable to SFWIB because SFWIB is a governmental
Does CSSF have an active registration in the Universal Identifier and System for Award Management (SAM)? Does CSSF have a Data Universal Numbering System (DUNS) number?	<b>✓</b>	enitity.
Does CSSF have a policy to comply with the reporting requirements regarding abuse and neglect in accordance with 39.201 and 415.1034 of the Florida Statutes?	<b>✓</b>	
Does CSSF comply with 2 CFR 170 reporting sub-award and executive compensation information?	✓	
Does CSSF clearly publicize the percentage of the total costs of a program/project funded with federal dollars and NFD?	✓	Staff will develop a mechanism to ensure compliance with this requirement.
Does CSSF clearly publicize sponsors of it's programs to include DEO if federal funds are used?	✓	DEO is not mentioned only other sponsoring partners. Staff will include DEO in all future notifications.
Does CSSF have a policy in place to comply, within one business day of discovery, with the disclosure requirements regarding any violation of federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the	✓	
federal award in accordance with 2 CFR 200.113?		The Policy Coordinator will be tasked with drafting this policy.
Section 13 – Ethics		
·		
Does CSSF have a Code of Ethics modeled after the provisions of Chapter 112, Florida Statutes for employees?	✓	
Does CSSF have a Code of Ethics modeled after the provisions of Chapter 112, Florida Statutes for employees?  Has CSSF designated a Chief Ethics Officer?	✓ ✓	This role is temporarily being performed by the Assistant Director until the HR manager position is filled.
	✓ ✓ ✓	
Has CSSF designated a Chief Ethics Officer?	✓ ✓ ✓ ✓ ✓ ✓	manager position is filled.  SFWIB operates under the Miami Dade County's Confilct of Interest Policy.
Has CSSF designated a Chief Ethics Officer?  Does the SFWIB/CSSF adhere to the Conflict of Interest Policy?	✓ ✓	manager position is filled.  SFWIB operates under the Miami Dade County's Confilct of Interest Policy.
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Does CSSF have a process for handling customer service complaints received from the DEO on behalf of the Governor?	<b>✓</b>			
Section 21 - Required Local Positions				
Have the required local positions been appointed?		<b>✓</b>	Equal Opportunity Officer, SFWIB will designate an individual by December 31, 2021	



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 7**C

AGENDA ITEM SUBJECT: 2020-2021 FISCAL AUDIT APPROVAL

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The Finance and Efficiency Council recommends to the Board the Approval of the

Program Year 2020-21 Agency-wide Audit Reports, as set forth below.

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

On April 15, 2020, the South Florida Workforce Investment Board (SFWIB) approved the execution of a one year contract with Anthony Brunson P.A. for the performance of an external independent audit of the agency's financial records and reports for Program Year (PY) 2020-2021.

The SFWIB PY 2020-2021 audit was recently completed by Anthony Brunson P.A. The audit was performed pursuant to generally accepted auditing standards, government auditing standards, and the Rules of Florida's Auditor General. It included a review of internal controls as well as compliance with applicable laws and regulations. Mr. Brunson will present the audit results to the members of the Council.

In accordance with the Final Guidance (AWI FG 05-019) issued by the Florida Department of Economic Opportunity (DEO) on Audit and Audit Resolution, dated August 12, 2005, auditors must appear before the Board, or an appropriate committee of the Board, to explain the opinions expressed by the auditor and to discuss the significance of any audit findings, including findings contained in the Management Letter. Copies of the audit, management letter, and any corrective action plan must be submitted to the DEO Inspector General, the State Auditor General's Office, Department of Financial Services, the Federal Audit Clearinghouse, as well as, to the Chief Elected Official for Workforce Development Area 23.

**FUNDING:** N/A

**PERFORMANCE: N/A** 

**ATTACHMENT** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 7D** 

AGENDA ITEM SUBJECT: AUTHORIZATION FOR SFWIB STAFF TO RELEASE A REQUEST FOR

QUALIFICATIONS FOR PROGRAM YEARS 2022-2024 EXTERNAL AUDITING SERVICES

AGENDA ITEM TYPE: APPROVAL

**RECOMMENDATION:** The Finance and Efficiency Council recommends to the Board the approval to issue a Request for Qualifications (RFQ) for external auditing services for Program Years 2022-2024, as set forth below.

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

The contract with Brunson and Associates, P.A. for auditing services was competitively procured in 2017 and expired on June 30, 2020. The SFWIB approved an additional one year contract with Brunson and Associates on April 15, 2021 for auditing services for fiscal year 2020-2021.

SFWIB staff is seeking external auditing services in an amount not to exceed \$225,000 for the audits of three fiscal years, 2022 through 2024. The 2021-2022 audit process will begin immediately following the close of the current program year.

**FUNDING:** N/A

**PERFORMANCE:** N/A



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 7E** 

AGENDA ITEM SUBJECT: ACCEPTANCE OF ADDITIONAL WORKFORCE SYSTEM FUNDING

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The Finance and Efficiency Council recommends to the Board the approval to accept

an additional \$21,148 in Workforce System Funding, as set forth below.

STRATEGIC GOAL: IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS

**STRATEGIC PROJECT: Improve employment outcomes** 

#### **BACKGROUND:**

The South Florida Workforce Investment Board (SFWIB) received several Notice of Fund Availability (NFA) from the Department of Economic Opportunity (DEO) of the State of Florida. The following is a list of NFA for various workforce programs for Workforce Development Area 23 to operate the employment and training services:

							1	otal Award
Date Received	NFA#	Funding / Program	In	itial Award	Aw	ard Increase		Amount
December 1, 2021	039550	Disabled Veterans	\$	72,866.00	\$	15,185.00	\$	88,051.00
December 1, 2021	039703	Local Veterans	\$	45,686.00	\$	5,963.00	\$	51,649.00
	TOT	AL	\$	118,552.00	\$	21,148.00	\$	139,700.00

FUNDING: Workforce System Funding

**PERFORMANCE:** N/A



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 8A** 

AGENDA ITEM SUBJECT: SUMMER YOUTH INTERNSHIP PROGRAM UPDATE

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION:** N/A

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Emphasize work-based learning and training

#### **BACKGROUND:**

In its sixth year, the Summer Youth Internship Program (SYIP) has provided employment opportunities for youth throughout Miami Dade County. The partnership that makes the SYIP possible includes Miami-Dade County, The Children's Trust, The School Board of Miami-Dade County, the Foundation for New Education Initiatives, Inc., and The South Florida Workforce Investment Board d/b/a CareerSource South Florida (SFWIB). To date, the SYIP has provided employment activities and services to 2,321 of South Florida's future workforce. The SYIP program is designed to provide entry-level positions with local businesses, the private sector and community-based organizations.

As part of the initiative, the SFWIB invested \$1.5 million in Temporary Assistance for Needy Families funds to cover up to 900 of the youth that were served. The funds covered employment opportunities for youth with barriers to employment, particularly those whose families receive cash assistance and free or reduced lunch.

The youth participants, ages 15-18, were provided with 30 hours of work per week with a wage subsidy of \$1,300.00 over a period of five weeks. In addition, participants earned high school course credits and were given an opportunity to earn college credits. The wage subsidy consisted of two payments of \$650.00 each during the specified period.

The SFWIB served approximately 865 participating youth. Of the 865 youth served, 865 received free or reduced lunch and 86 were classified as disabled.

**FUNDING: N/A** 

**PERFORMANCE: N/A** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 8B** 

AGENDA ITEM SUBJECT: 2021-2022 WDA 23 DEMAND OCCUPATIONS LIST (TOL) ADDITION

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval

to add a new occupation to the 2021-2022 Targeted Occupation, as set forth below.

STRATEGIC GOAL: BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT

**STRATEGIC PROJECT:** Improve credential outcomes for job seekers

#### **BACKGROUND:**

On May 17, 2021, The Department of Economic Opportunity (DEO) released the 2021-2022 Demand Occupation List for the 24 Workforce Development Areas (WDA) in the State of Florida. In accordance with CareerSource Florida's Administrative Policy #82, local areas may revise the list, as needed, based on local demand in support the occupation's addition.

SFWIB staff received a request with supporting documentation from Miami Dade College (MDC) to add Standard Occupational Classification (SOC) code 25-2011 Preschool Teachers, Except Special Education to the list for their Early Childhood Education, Preschool and other childcare training programs.

SFWIB staff completed the review process and the request is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

**FUNDING:** N/A

**PERFORMANCE: N/A** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 8C** 

AGENDA ITEM SUBJECT: NEW AND EXISTING TRAINING PROVIDERS AND PROGRAMS

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval of a New Provider and Program and New Programs for Existing Training Providers, as set forth below.

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Improve credential outcomes for job seekers

#### **BACKGROUND:**

In accordance with Section 122 of the Workforce Innovation and Opportunity Act, regional workforce boards are permitted to independently develop criteria for the selection and subsequent eligibility of Training Providers and programs. The South Florida Workforce Investment Board (SFWIB) developed processes to evaluate an applicant's programmatic capabilities.

SFWIB staff completed the review process and documentation is being presented to the Global Talent and Competitiveness Council for a recommendation to the Board for approval.

Below are requests to add a new program for existing training providers for the review and approval of the Council.

New Request(s) to be added as a Training Provider and Program:

- 1. Urgent, Inc. Media Arts and Creative Technologies Apprenticeship Program, INJ (2022-FL-110528)
  - New Program: Multimedia Producer Certificate of Completion of Apprenticeship

New Request(s) from Existing Training Provider(s) to add New Program(s):

- Miami Dade County Public Schools
   Request to Add a new program(s) to an existing location(s):
  - Major Appliance Repair Certificate of Completion
- 2. District Board of Trustees of Miami Dade College dba Miami Dade College

Request to Add a new program(s) to an existing location(s):

• Automotive Service Technician (HY) - Certificate of Completion of Apprenticeship

**FUNDING:** N/A

**PERFORMANCE:** N/A

**ATTACHMENT** 



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 8D** 

AGENDA ITEM SUBJECT: FUTURE BANKERS TRAINING CAMP PROGRAM

AGENDA ITEM TYPE: APPROVAL

**RECOMMENDATION:** The Global Talent and Competitiveness Council recommends to the Board the approval to allocate an amount not to exceed \$125,000 in Workforce Innovation and Opportunity Act Youth Program funds to support the Miami Dade College Future Bankers Training Camp Program, as set forth below.

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Joint contribution for youth career pathway models

#### **BACKGROUND:**

The Future Bankers Training Camp (Future Bankers Camp) Program is designed to motivate and tap into the talent of minority students in low income areas and provide them with a promising career path in the financial services industry. Upon completing the program, students are eligible to receive the American Bankers Association (ABA) and America Institute of Banking (AIB) Bank Tellers Certificates. Students that graduate from high school are eligible for a Miami-Dade College (MDC) Vocational Certificate, which allows them to work towards an Associate of Science degree in Financial Services. Students may also participate in industry based internships with partnering financial institutions.

The Future Bankers Camp is partnering with the Cuban America National Council (CNC) Youth Program to facilitate the recruitment of 50 youth participants into the program. This innovative four week camp provides hands-on experience for future students interested in a financial services career. The camp provides 50 students with the opportunity to enhance their math, communication and financial literacy skills by completing an internship with a financial institution and receiving an industry certification. The program will take place from July 4, 2022 through July 29, 2022.

The Future Bankers Camp received matching program funds from various banking institutions for Program Year (PY) 2020-2021 and provided opportunities to students as follows:

PY 20-21 Future Bankers Training Program Outcomes										
# Of Participants	42									
# of who completed 150 hours of classroom training	42									
# of who participated in an internship	42									
# of participants who received the ABA Banker's Teller's Certification	42									
# of financial institutes that provided internships	32									
# of high schools who participated in the program	11									

The Future Bankers Camp is supported by more than 32 local banks and is aligned with the Miami-Dade County Public Schools district's partnership and involvement in the One Community One Goal Targeted Industries Implementation Plan.

Program Year 2021-2022 will include Teller and Customer Service Training. The Customer Service track includes a 3-credit class through MDC. Upon successful completion of the camp, students will be eligible to receive the American Bankers Association Bank Teller and Customer Service Representative Certificates. This national industry standard certificate meets the educational requirement for the certification exam offered by the Institute of Certified Bankers. Miami-Dade County Public Schools students enrolled in the Academy of Finance programs are also welcome to participate in the Future Bankers Camp.

In following the procurement process of Miami-Dade County Administrative Order No. 3-38, it is recommended that the SFWIB waive the competitive procurement, as it is recommended by the Executive Director that this is in the best interest of the SFWIB. A two-thirds vote of the quorum present is required to waive the competitive procurement process and award to Miami-Dade College an allocation not to exceed \$125,000 in Workforce Innovation and Opportunity Act (WIOA) Youth funds for the Future Bankers Training Camp Program.

FUNDING: Workforce Innovation and Opportunity Act Youth

**PERFORMANCE:** N/A



**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 9A** 

AGENDA ITEM SUBJECT: WORKFORCE SERVICES BALANCED SCORECARD AND JOB

PLACEMENTS UPDATE

**AGENDA ITEM TYPE: INFORMATIONAL** 

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Conduct an analysis of Career Centers

#### **BACKGROUND:**

The Balanced Scorecard measures the performance of the Workforce Development Area (WDA 23 CareerSource center Service Providers. The report for Program Year (PY 2021-2022, is from July 1, 2021 through October 31, 2021. The Balanced Scorecard Career Center Service Provider Performance Summary indicates one of the 10 CareerSource center locations met the required 65 percent of the performance measures.

The Job Placements Year-to-Date (YTD summary report for the same period shows the WDA 23 had a total of 1,691 job placements; which is 39.6% percent of the minimum standard and 33.7% percent of the maximum standard.

None of the 10 CareerSource center locations achieved or exceeded the minimum and/or maximum YTD Job Placements standard.

Service Providers who did not meet the minimum performance standards were issued a Notification of Non-Compliance that required the submittal of a strategic corrective action plan to correct the performance deficiencies within 30 calendar days after receipt of the notification. SFWIB staff will conduct a series of technical assistance training sessions with the service provider program leads and center managers on how to effectively utilize the CareerSource South Florida performance reports to track and increase staff and center performance.

**FUNDING: N/A** 

**PERFORMANCE: N/A** 

**ATTACHMENT** 

## CAREER CENTER SERVICE PROVIDERS PERFORMANCE SUMMARY Balanced Scorecard PY '21-'22 (July 1, 2021 through October 31, 2021) \*

### A Service Provider must meet or exceed 65% of the Balanced Scorecard Performance Measures

Service Providers	Career Center Locations	# of Performance Measures Standards Met	# of Performance Measures	% of Performance Measures Standards Met			
	Hialeah Downtown Center	11	19	57.9%			
Arbor E & T, LLC	North Miami Beach Center	10	19	52.6%			
	Northside Center	7	17	41.2%			
CSSF	Florida Keys Center(s)	2	16	12.5%			
Opa-Locka CDC, Inc.	Carol City Center	4	18	22.2%			
ора-госка ово, те.	Opa-Locka Center	3	17	17.6%			
	Homestead Center	10	20	50.0%			
Youth Co-Op, Inc.	Little Havana Center	6	16	37.5%			
тоин оо-ор, ше.	Perrine Center	13	20	65.0%			
	West Dade Center	11	20	55.0%			
	LWDB	11	21	52.4%			

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		Maximun	n Standard	Minimum	Standard									D	irect Jo	Placeme	ent									Direct J	ob Place	ment by	/ Type								
						]									Uni	versal				То	tal						W	/IOA Ind	lividualiz	zed							
Provider	Location	#	%	#	%		Total			Obtained			1	Qrt			>1	Qrt		Univ	ersal	Adı	ılt/DW	Job S	Seekers	Vet	erans	Ex-Of	fenders	RA/Ho	meless	TANF/	CAP	SN	IAP	OE %	DJP %
						1Qrt	>1Qrt	Tot	1Qrt	>1Qrt	Tot	Season	Temp	Part	Full	Season	Temp	Part	Full	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt	1Qrt	>1Qrt		
	Hialeah Downtown Center	516	67.6%	440	79.3%	249	100	349	114	71	185	0	0	0	135	0	4	0	23	135	27	0	2	0	0	0	0	0	0	0	0	0	0	0	0	53.01%	46.99%
Arbor E&T, LLC	North Miami Beach Center	568	17.4%	484	20.5%	43	56	99	18	52	70	0	0	0	25	0	0	0	1	25	1	0	3	0	0	0	0	0	0	0	0	0	0	0	0	70.71%	29.29%
	Northside Center	580	33.6%	492	39.6%	115	80	195	31	69	100	0	11	0	71	0	3	0	7	82	10	2	1	0	0	0	0	0	0	0	0	0	0	0	0	51.28%	48.72%
CSSF	Florida Keys Center	440	8.4%	376	9.8%	12	25	37	4	25	29	0	1	3	4	0	0	0	0	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	55.13%	44.87%
One Leeks CDC Inc	Carol City Center	452	17.3%	384	20.3%	50	28	78	18	25	43	0	0	5	27	0	0	0	3	32	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0		21.62%
Opa-Locka CDC, Inc.	Opa Locka Center	140	27.1%	120	31.7%	24	14	38	6	11	17	0	3	7	8	0	0	0	3	18	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	44.74%	55.26%
	Homestead Center	528	56.1%	448	66.1%	226	70	296	15	58	73	48	126	0	34	1	4	1	5	208	11	3	1	0	0	0	0	0	0	0	0	0	0	0	0	24.66%	75.34%
	Little Havana Center	488	37.7%	416	44.2%	97	87	184	24	85	109	0	1	0	70	0	0	0	2	71	2	2	0	0	0	0	0	0	0	0	0	0	0	0	0	59.24%	40.76%
Youth Co-Op, Inc.	Perrine Center	600	35.7%	512	41.8%	111	103	214	19	94	113	0	30	3	59	0	1	0	7	92	8	0	1	0	0	0	0	0	0	0	0	0	0	0	0	52.80%	47.20%
	West Dade Center	700	28.7%	596	33.7%	139	62	201	25	51	76	0	22	1	70	0	2	0	8	93	10	18	1	0	0	0	0	0	0	3	0	0	0	0	0	37.81%	62.19%
	Total	5,012	33.7%	4,268	39.6%	1,066	625	1,691	274	541	815	48	194	19	503	1	14	1	59	764	75	25	9	0	0	0	0	0	0	3	0	0	0	0	0	48.20%	51.80%
																			% of D.IP	87%	8.6%	2.9%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%		

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### Regional

	Performance										
	Process Quality Measures	Standard	Region								
1	Training Completion Rate	70%	94.44%								
2	Training Completion Placement Rate	ning Completion Placement Rate 70%									
3	Training Related Placements	70%	92.31%								
4	Number of Training Enrollments	264	122								
5	CAP Participation Rate	50%	2.99%								
6	CAP Entered Employment Rate	40%	22.86%								
7	WP Entered Employment Rate	70.28%									
8	WIOA Adult & Dislocated Worker EER	100.0%									
9	Short-Term Veterans EER	10.88%									
10	Employers Served	3,728	4,667								
11	Employer Services (Level 1)	2,428	2,678								
12	Jobs Openings Filled Rate	65%	4.76%								
13	Referral Job Skills Match Average	80%	64.86%								
	Outcome Measures										
14	Employment (Obtained and Direct)	5,012	1,691								
15	Employed 2nd Qtr After Exit	95%	31%								
16	Employed 4th Qtr After Exit	95%	0%								
	17 Average Days to Employment	145	134								
	17a DJP Average Days to Employment	60	37								
	17b Obtained Average Days to Employment	167	234								
18	Employment/Job Placement Average Wage	\$14.58	\$14.54								
19	Cost Per Placement	\$1,855.67	\$782.14								
20	Net Economic Benefit	\$28,471.00	\$29,453.92								
21	Return on the Investment	\$15.34	\$37.66								

Number of Performance Measures Met	11
Number of Performance Measures	21
Percent of Performance Measures Met	52.4%

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**Arbor E&T, LLC** 

### **Hialeah Downtown Center**

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	70%	94.44%	100.0%
2	Training Completion Placement Rate	70%	86.67%	33.33%
3	Training Related Placements	70%	92.31%	100.0%
4	Number of Training Enrollments	28	122	7
5	CAP Participation Rate	50%	2.99%	2.8%
6	CAP Entered Employment Rate	40%	22.86%	10.2%
7	WP Entered Employment Rate	65%	70.28%	65.39%
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND
9	Short-Term Veterans EER	50%	10.88%	8.33%
10	Employers Served	384	4,667	499
11	Employer Services (Level 1)	252	2,678	315
12	Jobs Openings Filled Rate	65%	4.76%	2.18%
13	Referral Job Skills Match Average	80%	64.86%	82.93%
	Outcome Measures			
14	Employment (Obtained and Direct)	516	1,691	349
15	Employed 2nd Qtr After Exit	95%	31%	5%
16	Employed 4th Qtr After Exit	95%	0%	ND
	17 Average Days to Employment	145	134	99
	17a DJP Average Days to Employment	60	37	51
	17b Obtained Average Days to Employment	167	234	117
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$15.74
19	Cost Per Placement	\$1,878.57	\$782.14	\$242.82
20	Net Economic Benefit	\$28,448.00	\$29,453.92	\$32,486.19
21	Return on the Investment	\$15.14	\$37.66	\$133.79

Number of Performance Measures Met	11
Number of Performance Measures	19
Percent of Performance Measures Met	57.9%

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**Arbor E&T, LLC** 

### **North Miami Beach Center**

	Performance			
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	70%	94.44%	100.0%
2	Training Completion Placement Rate	70%	86.67%	100.0%
3	Training Related Placements	70%	92.31%	100.0%
4	Number of Training Enrollments	28	122	18
5	CAP Participation Rate	50%	2.99%	0.0%
6	CAP Entered Employment Rate	40%	22.86%	16.07%
7	WP Entered Employment Rate	65%	70.28%	68.77%
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND
9	Short-Term Veterans EER	50%	10.88%	7.89%
10	Employers Served	420	4,667	599
11	Employer Services (Level 1)	276	2,678	387
12	Jobs Openings Filled Rate	65%	4.76%	0.95%
13	Referral Job Skills Match Average	80%	64.86%	50.23%
	Outcome Measures			
14	Employment (Obtained and Direct)	568	1,691	99
15	Employed 2nd Qtr After Exit	95%	31%	3%
16	Employed 4th Qtr After Exit	95%	0%	ND
	17 Average Days to Employment	145	134	262
	17a DJP Average Days to Employment	60	37	32
	17b Obtained Average Days to Employment	167	234	510
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$14.10
19	Cost Per Placement	\$1,853.60	\$782.14	\$1,485.07
20	Net Economic Benefit	\$28,473.00	\$29,453.92	\$27,837.11
21	Return on the Investment	\$15.36	\$37.66	\$18.74

Number of Performance Measures Met	10
Number of Performance Measures	19
Percent of Performance Measures Met	52.6%

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**Arbor E&T, LLC** 

### **Northside Center**

	Performance				
	Process Quality Measures	Standard	Region	Center	
1	Training Completion Rate	70%	94.44%	ND	
2	Training Completion Placement Rate	70%	86.67%	ND	
3	Training Related Placements	70%	92.31%	ND	
4	Number of Training Enrollments	28	122	8	
5	CAP Participation Rate	50%	2.99%	0.75%	
6	CAP Entered Employment Rate	40%	22.86%	20.15%	
7	WP Entered Employment Rate	65%	70.28%	68.47%	
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND	
9	Short-Term Veterans EER	50%	10.88%	8.16%	
10	Employers Served	432	4,667	505	
11	Employer Services (Level 1)	280	2,678	282	
12	Jobs Openings Filled Rate	65%	4.76%	13.8%	
13	Referral Job Skills Match Average	80%	64.86%	55.21%	
	Outcome Measures				
14	Employment (Obtained and Direct)	580	1,691	195	
15	Employed 2nd Qtr After Exit	95%	31%	2%	
16	Employed 4th Qtr After Exit	95%	0%	0%	
	17 Average Days to Employment	145	134	197	
	17a DJP Average Days to Employment	60	37	52	
	17b Obtained Average Days to Employment	167	234	438	
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$15.44	
19	Cost Per Placement	\$1,844.30	\$782.14	\$914.12	
20	Net Economic Benefit	\$28,482.00	\$29,453.92	\$31,208.78	
21	Return on the Investment	\$15.44	\$37.66	\$34.14	

Number of Performance Measures Met	7
Number of Performance Measures	17
Percent of Performance Measures Met	41.2%

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### **CSSF**

### Florida Keys Center

	Performance				
	Process Quality Measures	Standard	Region	Center	
1	Training Completion Rate	70%	94.44%	ND	
2	Training Completion Placement Rate	70%	86.67%	ND	
3	Training Related Placements	70%	92.31%	ND	
4	Number of Training Enrollments	20	122	0	
5	CAP Participation Rate	50%	2.99%	0.0%	
6	CAP Entered Employment Rate	40%	22.86%	0.0%	
7	WP Entered Employment Rate	65%	70.28%	49.09%	
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND	
9	Short-Term Veterans EER	50%	10.88%	26.09%	
10	Employers Served	328	4,667	161	
11	Employer Services (Level 1)	212	2,678	41	
12	Jobs Openings Filled Rate	65%	4.76%	0.33%	
13	Referral Job Skills Match Average	80%	64.86%	37.58%	
	Outcome Measures				
14	Employment (Obtained and Direct)	440	1,691	37	
15	Employed 2nd Qtr After Exit	95%	31%	55%	
16	Employed 4th Qtr After Exit	95%	0%	ND	
	17 Average Days to Employment	145	134	299	
	17a DJP Average Days to Employment	60	37	20	
	17b Obtained Average Days to Employment	167	234	369	
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$15.56	
19	Cost Per Placement	\$1,851.77	\$782.14	\$3,485.15	
20	Net Economic Benefit	\$28,475.00	\$29,453.92	\$28,884.85	
21	Return on the Investment	\$15.38	\$37.66	\$8.29	

Number of Performance Measures Met	2
Number of Performance Measures	16
Percent of Performance Measures Met	12.5%

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Opa-Locka CDC, Inc

**Carol City Center** 

Performance				
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	70%	94.44%	ND
2	Training Completion Placement Rate	70%	86.67%	ND
3	Training Related Placements	70%	92.31%	ND
4	Number of Training Enrollments	24	122	5
5	CAP Participation Rate	50%	2.99%	0.0%
6	CAP Entered Employment Rate	40%	22.86%	0.0%
7	WP Entered Employment Rate	65%	70.28%	66.3%
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	100.0%
9	Short-Term Veterans EER	50%	10.88%	0.0%
10	Employers Served	340	4,667	187
11	Employer Services (Level 1)	220	2,678	5
12	Jobs Openings Filled Rate	65%	4.76%	1.41%
13	Referral Job Skills Match Average	80%	64.86%	71.0%
	Outcome Measures			
14	Employment (Obtained and Direct)	452	1,691	78
15	Employed 2nd Qtr After Exit	95%	31%	2%
16	Employed 4th Qtr After Exit	95%	0%	0%
	17 Average Days to Employment	145	134	191
	17a DJP Average Days to Employment	60	37	30
	17b Obtained Average Days to Employment	167	234	369
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$11.99
19	Cost Per Placement	\$1,851.77	\$782.14	\$516.56
20	Net Economic Benefit	\$28,475.00	\$29,453.92	\$24,430.34
21	Return on the Investment	\$15.38	\$37.66	\$47.29

Number of Performance Measures Met	4
Number of Performance Measures	18
Percent of Performance Measures Met	22.2%

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**Opa-Locka CDC, Inc** 

**Opa Locka Center** 

Performance					
	Process Quality Measures	Standard	Region	Center	
1	Training Completion Rate	70%	94.44%	ND	
2	Training Completion Placement Rate	70%	86.67%	ND	
3	Training Related Placements	70%	92.31%	ND	
4	Number of Training Enrollments	8	122	1	
5	CAP Participation Rate	50%	2.99%	5.17%	
6	CAP Entered Employment Rate	40%	22.86%	19.23%	
7	WP Entered Employment Rate	65%	70.28%	69.88%	
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND	
9	Short-Term Veterans EER	50%	10.88%	6.67%	
10	Employers Served	104	4,667	47	
11	Employer Services (Level 1)	68	2,678	2	
12	Jobs Openings Filled Rate	65%	4.76%	1.2%	
13	Referral Job Skills Match Average	80%	64.86%	75.33%	
	Outcome Measures				
14	Employment (Obtained and Direct)	140	1,691	38	
15	Employed 2nd Qtr After Exit	95%	31%	0%	
16	Employed 4th Qtr After Exit	95%	0%	0%	
	17 Average Days to Employment	145	134	231	
	17a DJP Average Days to Employment	60	37	90	
	17b Obtained Average Days to Employment	167	234	458	
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$12.51	
19	Cost Per Placement	\$1,845.84	\$782.14	\$961.85	
20	Net Economic Benefit	\$28,481.00	\$29,453.92	\$25,050.01	
21	Return on the Investment	\$15.43	\$37.66	\$26.04	

Number of Performance Measures Met	3
Number of Performance Measures	17
Percent of Performance Measures Met	17.6%

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### **Youth Co-Op**

### **Homestead Center**

	Perform:	ance		
	Process Quality Measures	Standard	Region	Center
1	Training Completion Rate	70%	94.44%	100.0%
2	Training Completion Placement Rate	70%	86.67%	100.0%
3	Training Related Placements	70%	92.31%	100.0%
4	Number of Training Enrollments	28	122	20
5	CAP Participation Rate	50%	2.99%	6.4%
6	CAP Entered Employment Rate	40%	22.86%	12.12%
7	WP Entered Employment Rate	65%	70.28%	75.98%
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	100.0%
9	Short-Term Veterans EER	50%	10.88%	14.29%
10	Employers Served	392	4,667	466
11	Employer Services (Level 1)	256	2,678	385
12	Jobs Openings Filled Rate	65%	4.76%	29.2%
13	Referral Job Skills Match Average	80%	64.86%	71.76%
	Outcome Measures			
14	Employment (Obtained and Direct)	528	1,691	296
15	Employed 2nd Qtr After Exit	95%	31%	89%
16	Employed 4th Qtr After Exit	95%	0%	ND
	17 Average Days to Employment	145	134	125
	17a DJP Average Days to Employment	60	37	32
	17b Obtained Average Days to Employment	167	234	477
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$12.98
19	Cost Per Placement	\$1,878.57	\$782.14	\$723.03
20	Net Economic Benefit	\$28,483.00	\$29,453.92	\$26,272.87
21	Return on the Investment	\$15.45	\$37.66	\$36.34

Number of Performance Measures Met	10
Number of Performance Measures	20
Percent of Performance Measures Met	50.0%

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### **Youth Co-Op**

### **Little Havana Center**

	Performance Performance				
	Process Quality Measures	Standard	Region	Center	
1	Training Completion Rate	70%	94.44%	ND	
2	Training Completion Placement Rate	70%	86.67%	ND	
3	Training Related Placements	70%	92.31%	ND	
4	Number of Training Enrollments	28	122	17	
5	CAP Participation Rate	50%	2.99%	9.17%	
6	CAP Entered Employment Rate	40%	22.86%	16.67%	
7	WP Entered Employment Rate	65%	70.28%	76.03%	
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	ND	
9	Short-Term Veterans EER	50%	10.88%	9.68%	
10	Employers Served	360	4,667	783	
11	Employer Services (Level 1)	236	2,678	331	
12	Jobs Openings Filled Rate	65%	4.76%	1.45%	
13	Referral Job Skills Match Average	80%	64.86%	40.22%	
	Outcome Measures				
14	Employment (Obtained and Direct)	488	1,691	184	
15	Employed 2nd Qtr After Exit	95%	31%	100%	
16	Employed 4th Qtr After Exit	95%	0%	ND	
	17 Average Days to Employment	145	134	151	
	17a DJP Average Days to Employment	60	37	8	
	17b Obtained Average Days to Employment	167	234	315	
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$13.27	
19	Cost Per Placement	\$1,875.80	\$782.14	\$543.66	
20	Net Economic Benefit	\$28,451.00	\$29,453.92	\$27,053.78	
21	Return on the Investment	\$15.17	\$37.66	\$49.76	

Number of Performance Measures Met	6
Number of Performance Measures	16
Percent of Performance Measures Met	37.5%

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Youth Co-Op
Perrine Center

	Performance				
	Process Quality Measures	Standard	Region	Center	
1	Training Completion Rate	70%	94.44%	100.0%	
2	Training Completion Placement Rate	70%	86.67%	100.0%	
3	Training Related Placements	70%	92.31%	80.0%	
4	Number of Training Enrollments	32	122	12	
5	CAP Participation Rate	50%	2.99%	5.33%	
6	CAP Entered Employment Rate	40%	22.86%	28.38%	
7	WP Entered Employment Rate	65%	70.28%	71.79%	
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	100.0%	
9	Short-Term Veterans EER	50%	10.88%	15.0%	
10	Employers Served	448	4,667	592	
11	Employer Services (Level 1)	292	2,678	354	
12	Jobs Openings Filled Rate	65%	4.76%	6.39%	
13	Referral Job Skills Match Average	80%	64.86%	80.62%	
	Outcome Measures				
14	Employment (Obtained and Direct)	600	1,691	214	
15	Employed 2nd Qtr After Exit	95%	31%	99%	
16	Employed 4th Qtr After Exit	95%	0%	ND	
	17 Average Days to Employment	145	134	191	
	17a DJP Average Days to Employment	60	37	29	
	17b Obtained Average Days to Employment	167	234	427	
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$15.25	
19	Cost Per Placement	\$1,852.85	\$782.14	\$803.59	
20	Net Economic Benefit	\$28,474.00	\$29,453.92	\$30,915.37	
21	Return on the Investment	\$15.37	\$37.66	\$38.47	

Number of Performance Measures Met	13
Number of Performance Measures	20
Percent of Performance Measures Met	65.0%

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### Youth Co-Op

#### **West Dade Center**

	Performance Performance						
	Process Quality Measures	Standard	Region	Center			
1	Training Completion Rate	70%	94.44%	50.0%			
2	Training Completion Placement Rate	70%	86.67%	100.0%			
3	Training Related Placements	70%	92.31%	100.0%			
4	Number of Training Enrollments	40	122	34			
5	CAP Participation Rate	50%	2.99%	9.21%			
6	CAP Entered Employment Rate	40%	22.86%	35.14%			
7	WP Entered Employment Rate	65%	70.28%	75.16%			
8	WIOA Adult & Dislocated Worker EER	98%	100.0%	100.0%			
9	Short-Term Veterans EER	50%	10.88%	7.14%			
10	Employers Served	520	4,667	762			
11	Employer Services (Level 1)	336	2,678	571			
12	Jobs Openings Filled Rate	65%	4.76%	17.54%			
13	Referral Job Skills Match Average	80%	64.86%	44.96%			
	Outcome Measures						
14	Employment (Obtained and Direct)	700	1,691	201			
15	Employed 2nd Qtr After Exit	95%	31%	94%			
16	Employed 4th Qtr After Exit	95%	0%	ND			
	17 Average Days to Employment	145	134	141			
	17a DJP Average Days to Employment	60	37	53			
	17b Obtained Average Days to Employment	167	234	328			
18	Employment/Job Placement Average Wage	\$14.58	\$14.54	\$15.89			
19	Cost Per Placement	\$1,880.98	\$782.14	\$1,098.39			
20	Net Economic Benefit	\$28,445.00	\$29,453.92	\$31,960.71			
21	Return on the Investment	\$15.12	\$37.66	\$29.10			

Number of Performance Measures Met	11
Number of Performance Measures	20
Percent of Performance Measures Met	55.0%



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 9B** 

AGENDA ITEM SUBJECT: CONSUMER REPORT CARD UPDATE

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: HIGH ROI THROUGH CONTINUOUS IMPROVEMENT

STRATEGIC PROJECT: Improve credential outcomes for job seekers

#### **BACKGROUND:**

The South Florida Workforce Investment Board (SFWIB Individual Training Account (ITA Policy requires the monitoring of the performance of SFWIB approved Training Vendors. Accordingly, staff developed and implemented the Consumer Report Card (CRC Tool. The tool is an online report that updates ITA performance on a daily basis. The goal of the tool is to function as an "ITA Consumer Report Card", enabling the consumer (participant and Career Advisor the ability to monitor the success of individual programs and evaluate the economic benefit per placement by program.

The CRC performance indicators for the period of July 1, 2021 through December 1, 2021 are as follows:

- The SFWIB generated \$957,892.80 of wages into the South Florida regional economy.
- For every dollar spent on training, SFWIB obtained a return of \$4.91.
- Ninety-six percent of training services participants completed classroom training.
- Of those completing training, 87 percent have obtained employment with an average wage of \$27.72.
- Ninety percent of the participants were placed in a training-related occupation.
- The net economic benefit per placement is \$47,894.64.

The attached CRC table is a summary for program year 2021-2022.

**FUNDING:** N/A

**PERFORMANCE: N/A** 

ATTACHMENT

# Consumer Report Card

07/01/2021 - 06/30/2022

	Total	Number of	Number of	% of	# of Training	% of Total		Training Expenditure	es	Econor	nic Benefit	Net Economic	Value Added
Training Agent	Outcome	Completions	Placements	Placements	Related Placements	Training Related Placements	Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit	Benefit Per Placement	per Placement
Apex Training Center - Main Campus	1	1	1	100.00 %	1	100.00 %	\$ 3,801.60	\$ 3,801.60	\$ 3,801.60	\$ 20.00	\$ 41,600.00	\$ 37,798.40	\$ 9.94
MDCP SCHOOLS (ALL)	1	1	-	0.00 %	-	0.00 %	\$ 2,189.46	\$ 2,189.46	-	-	-	-	-
Miami Dade College	2	1	-	0.00 %	-	0.00 %	\$ 1,309.98	\$ 1,309.98	-	-	-	-	-
New Horizons	6	6	5	83.33 %	5	100.00 %	\$ 10,000.00	\$ 60,000.00	\$ 12,000.00	\$ 28.06	\$ 58,356.48	\$ 46,356.48	\$ 3.86
The Academy Fort Lauderdale Campus	4	4	4	100.00 %	4	100.00 %	\$ 8,820.88	\$ 35,283.50	\$ 8,820.88	\$ 28.58	\$ 59,446.40	\$ 50,625.53	\$ 5.74
The Academy Miami Campus	10	10	10	100.00 %	8	80.00 %	\$ 9,978.90	\$ 99,789.00	\$ 9,978.90	\$ 27.98	\$ 58,192.16	\$ 48,213.26	\$ 4.83
	24	23	20	86.96 %	18	90.00 %	\$ 8,486.81	\$ 195,196.71	\$ 9,759.84	\$ 27.72	\$ 57,654.48	\$ 47,894.64	\$ 4.91



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 9C** 

AGENDA ITEM SUBJECT: YOUTH SERVICES BALANCED SCORECARD UPDATE

AGENDA ITEM TYPE: INFORMATIONAL

**RECOMMENDATION: N/A** 

STRATEGIC GOAL: DEDICATED COMMITMENT TO YOUTH PARTICIPATION

STRATEGIC PROJECT: Improve service delivery outcomes

#### **BACKGROUND:**

The Youth Balance Scorecard measures the performance of contracted Workforce Development Area (WDA 23 Youth Service providers. The Youth Balanced Scorecard provides detailed information regarding the program performance for Program Year (PY 2021-2022. The report measures the number of New Program Enrollments, Measurable Skills Gains, Credential Attainment Rate, and Follow-Up percentage. The Youth Balance Scorecard Report for program year (PY 2021-2022 is from July 1, 2021 thru October 31, 2021.

In-School Youth (ISY Performance details are as follows:

- New Enrollments 328
- Measurable Skills Gain 55%.
- Credential Attainment 100%.
- Follow-Up 0%

Out of School Youth (OSY) Performance details are as follows:

- New Enrollments 112
- Measurable Skills Gain 0%
- Credential Attainment Measure 0%
- Follow-Up 25%

Youth Service Providers who did not meet the minimum performance standards were issued a Notification of Non-Compliance that required the submittal of a strategic corrective action plan to correct the performance deficiencies within 30 calendar days after receipt of the notification. SFWIB staff will conduct a series of technical assistance training sessions with the service provider program leads on how to track and increase program performance.

**FUNDING:** N/A

PERFORMANCE: WIOA

ATTACHMENT

### Report Date: 7/1/2021 thru 10/31/2021

Regional for ISY Providers						
Measure	Standard	Region				
New Enrollments	189	39				
Measurable Skills Gain	90%	42%				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	0%				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	0%				
Median Earnings - 2nd Quarter After Exit	0%	N/D				
Credential Attainment	90%	100%				

Report Date: 7/1/2021 thru 10/31/2021

#### **AMO ISYP**

Per Service Partner						
Measure	Standard	Center				
New Enrollments	51	19				
Measurable Skills Gain	90%	50%				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	0%				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	0%				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	100%				

Report Date: 7/1/2021 thru 10/31/2021

**CNC - ISYP** 

Per Service Partner							
Measure	Standard	Center					
New Enrollments	43	ND					
Measurable Skills Gain	90%	100%					
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	0%					
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	0%					
Median Earnings - 2nd Quarter After Exit	0%	ND					
Credential Attainment	90%	ND					

Report Date: 7/1/2021 thru 10/31/2021

#### **Youth Coop ISYP**

Per Service Partner						
Measure	Standard	Center				
New Enrollments	85	20				
Measurable Skills Gain	90%	2%				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	ND				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	ND				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	ND				

Report Date: 7/1/2021 thru 10/31/2021

#### **FL Keys ISYP**

Per Service Partner						
Measure	Standard	Center				
New Enrollments	10	ND				
Measurable Skills Gain	90%	0%				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	ND				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	ND				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	ND				

### Report Date: 7/1/2021 thru 10/31/2021

Regional for OSY Providers						
Measure	Standard	Region				
New Enrollments	646	112				
New Enrollments (General Population)	123	112				
New Enrollments (Youth Offender)	132	4				
New Enrollments (Homeless Runaway Foster Care)	131	6				
New Enrollments (Pregnant or Parenting)	131	8				
New Enrollments (Disability)	130	3				
Measurable Skills Gain	90%	0%				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	25%				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	25%				
Median Earnings - 2nd Quarter After Exit	0%	N/D				
Credential Attainment	90%	0%				

Report Date: 7/1/2021 thru 10/31/2021

#### **AMO OSYP**

Per Service Partner						
Measure	Standard	Center				
New Enrollments	83	6				
New Enrollments (General Population)	15	6				
New Enrollments (Youth Offender)	17	0				
New Enrollments (Homeless Runaway Foster Care)	17	0				
New Enrollments (Pregnant or Parenting)	17	0				
New Enrollments (Disability)	17	0				
Measurable Skills Gain	90%	ND				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	19%				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	19%				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	ND				

Report Date: 7/1/2021 thru 10/31/2021

**CNC - OSYP** 

Per Service Partner						
Measure	Standard	Center				
New Enrollments	95	41				
New Enrollments (General Population)	19	41				
New Enrollments (Youth Offender)	19	1				
New Enrollments (Homeless Runaway Foster Care)	19	5				
New Enrollments (Pregnant or Parenting)	19	3				
New Enrollments (Disability)	19	1				
Measurable Skills Gain	90%	ND				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	14%				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	14%				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	0%				

Report Date: 7/1/2021 thru 10/31/2021

#### **Community Coalition OSYP**

Per Service Partner						
Measure	Standard	Center				
New Enrollments	100	39				
New Enrollments (General Population)	20	39				
New Enrollments (Youth Offender)	20	1				
New Enrollments (Homeless Runaway Foster Care)	20	1				
New Enrollments (Pregnant or Parenting)	20	3				
New Enrollments (Disability)	20	0				
Measurable Skills Gain	90%	ND				
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	ND				
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	ND				
Median Earnings - 2nd Quarter After Exit	0%	ND				
Credential Attainment	90%	ND				

### Report Date: 7/1/2021 thru 10/31/2021

#### **Greater Miami Svcs Corps OSYP**

Per Service Partner			
Measure	Standard	Center	
New Enrollments	79	5	
New Enrollments (General Population)	15	5	
New Enrollments (Youth Offender)	17	1	
New Enrollments (Homeless Runaway Foster Care)	16	0	
New Enrollments (Pregnant or Parenting)	16	0	
New Enrollments (Disability)	16	0	
Measurable Skills Gain	90%	0%	
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	42%	
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	42%	
Median Earnings - 2nd Quarter After Exit	0%	ND	
Credential Attainment	90%	ND	

Report Date: 7/1/2021 thru 10/31/2021

#### **FL Keys OSYP**

Per Service Partner			
Measure	Standard	Center	
New Enrollments	35	2	
New Enrollments (General Population)	4	2	
New Enrollments (Youth Offender)	8	0	
New Enrollments (Homeless Runaway Foster Care)	8	0	
New Enrollments (Pregnant or Parenting)	8	0	
New Enrollments (Disability)	7	1	
Measurable Skills Gain	90%	ND	
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	ND	
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	ND	
Median Earnings - 2nd Quarter After Exit	0%	ND	
Credential Attainment	90%	ND	

Report Date: 7/1/2021 thru 10/31/2021

#### **Youth Coop OSYP**

Per Service Partner			
Measure	Standard	Center	
New Enrollments	254	18	
New Enrollments (General Population)	50	18	
New Enrollments (Youth Offender)	51	1	
New Enrollments (Homeless Runaway Foster Care)	51	0	
New Enrollments (Pregnant or Parenting)	51	2	
New Enrollments (Disability)	51	0	
Measurable Skills Gain	90%	ND	
Title I Youth Education and Employment Rate - 2nd Quarter After Exit	90%	ND	
Title I Youth Education and Employment Rate - 4th Quarter After Exit	90%	ND	
Median Earnings - 2nd Quarter After Exit	0%	ND	
Credential Attainment	90%	ND	



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 9D** 

AGENDA ITEM SUBJECT: PROGRAM YEAR 2021-2022 CAREERSOURCE CENTER SCHEDULE OF

**OPERATIONS** 

AGENDA ITEM TYPE: APPROVAL

**RECOMMENDATION:** The Performance Council recommends to the Board the approval of the CareerSource

center Schedule of Operations for program year 2021 – 2022, as set forth below.

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

Pursuant to the Grantee/Subgrantee Agreement, the South Florida Workforce Investment Board (SFWIB shall adopt a schedule of operations for the upcoming state fiscal year. Such schedule of operations shall include, but is not limited to, daily hours of operation of one-stop operators, and a holiday closure schedule which adopts either the federal, state, or appropriate county holiday schedule. If the Board has a career center that is affiliated with a college or university, the college or university schedule may be adopted for those centers.

SFWIB staff recommends for the approval of the Council, the daily hours of operations of 8:00 a.m. to 5:00 p.m., Monday through Friday, and the holiday schedule in accordance with the attached memorandum, for all CareerSource centers operated by One-Stop Operators (Carol City, Hialeah Downtown, Homestead, Little Havana, Northside, North Miami Beach, Opa-Locka, Perrine, and West Dade.

**FUNDING:** N/A

**PERFORMANCE: N/A** 

**ATTACHMENT** 



#### **MEMORANDUM**

To: All One-Stop Operators, Career Center Service Providers, and Youth Service Providers

From: Rick Beasley, Executive Director

Date: November 22, 2021

Re: CareerSource South Florida (CSSF) Observed Holidays

The purpose of this memorandum is to provide One Stop Operators, Career Center Service Providers, and Youth Service Providers that CSSF locations will be closed in observance of the following holidays.

- New Year's Day
- Martin Luther King's Birthday
- President's Day
- Memorial Day
- Juneteenth Day
- Independence Day
- Labor Day
- Columbus Day
- Veteran's Day
- Thanksgiving Day
- Friday after Thanksgiving
- Christmas Day

All the SFWIB's contracted One-Stop Operators, Career Center and Youth Service providers locations shall only be closed on the holidays listed above, unless approval is provided in writing by the SFWIB's Executive Director.

Holidays falling on Saturdays are normally observed on the preceding Friday. Holidays falling on Sundays are normally observed on the following Monday.



#### SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**DATE:** 12/16/2021

**AGENDA ITEM NUMBER: 9E** 

AGENDA ITEM SUBJECT: PROGRAM YEAR 2021-2022 CAREERSOURCE CENTER SCHEDULE OF

OPERATIONS FOR AFFILIATED COLLEGES

**AGENDA ITEM TYPE: APPROVAL** 

**RECOMMENDATION:** The Performance Council recommends to the Board the approval of the Affiliated

Colleges CareerSource centers Schedule of Operations for program year 2021 – 2022, as set forth below.

STRATEGIC GOAL: STRONG WORKFORCE SYSTEM LEADERSHIP

STRATEGIC PROJECT: Strengthen workforce system accountability

#### **BACKGROUND:**

Pursuant to the Grantee/Subgrantee Agreement, the South Florida Workforce Investment Board (SFWIB shall adopt a schedule of operations for the upcoming state fiscal year. Such schedule of operations shall include, but is not limited to, daily hours of operation of one-stop operators, and a holiday closure schedule which adopts either the federal, state, or appropriate county holiday schedule. If the Board has a career center that is affiliated with a college or university, the college or university schedule may be adopted for those centers.

SFWIB staff recommends for the approval of the Council, the daily hours of operations of 8:00 a.m. to 5:00 p.m., Monday through Friday, and the holiday schedule in accordance with the attached Schedule A for all CareerSource centers operated by Miami Dade College, and Schedule B for all CareerSource centers operated by The College of the Florida Keys (Key Largo and Key West.

**FUNDING:** N/A

**PERFORMANCE:** N/A

*ATTACHMENT* 

### Miami Dade College Academic Calendar 2021 – 2022

#### DATE HOLIDAYS/RECESS PERIOD

July 5, 2021 Observance of Independence Day

September 6, 2021 Observance of Labor Day

November 11, 2021 Observance of Veterans Day

November 25-26, 2021 Observance of Thanksgiving Holiday

December 24, 2021 Observance of Christmas Day Holiday

December 27–30, 2021 College Winter Recess

December 31, 2021 Observance of New Year's Day Holiday

January 17, 2022 Observance of Martin Luther King, Jr. Birthday

February 21, 2022 Observance of Presidents' Day

April 15, 2022 Spring Recess Day

May 30, 2022 Observance of Memorial Day

July 4, 2022 Observance of Independence Day

### The College of the Florida Keys Academic Calendar 2021 – 2022

September 6 Labor Day (College Closed)

November 11 Veteran's Day (College Closed)

November 24 – 28 Thanksgiving (College Closed)

December 18 - Jan 3 Winter Break (College Closed)

January 17 MLK Jr Day (College Closed)

March 19 - Mar 27 Spring Break (College Closed)

May 30 Memorial Day (College Closed)

July 4 Independence Day (College Closed)